



2020 Edge  
SE



Representative exterior image shown. Actual exterior may vary. See your dealer for details.

Payment

Base MSRP <sup>S1</sup>	\$33,095
Total of Options <sup>S4</sup>	\$450
Destination Charges <sup>S17</sup>	\$1,245
Acquisition Fee <sup>S18</sup>	\$645
Total MSRP <sup>S16</sup>	\$35,435
Available Incentives <sup>S3</sup>	-\$3,775

RCL Customer Cash  
Program #50512: For Red Carpet Lease incentives \$2,500.00, take new retail delivery from dealer stock by 03/31/2020 for complete details.  
Amount: \$2,500, Offer Valid: Jan 3, 2020-Mar 31, 2020





"Built to Lend a Hand" RCL Customer Cash

Program #50534: For Red Carpet Lease incentives \$1,275.00, take new retail delivery from dealer stock by 03/31/2020. See dealer for complete details.

Amount: \$1,275, Offer Valid: Mar 18, 2020-Mar 31, 2020

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Estimated Net Price<sup>S5</sup>

**\$31,660**

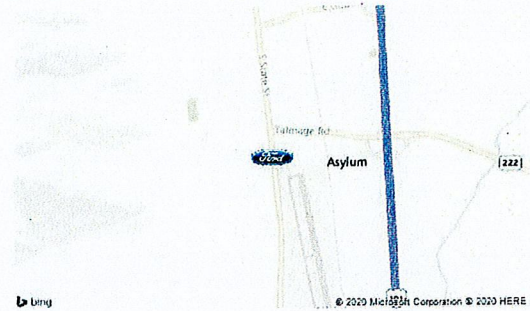
\$336 Monthly Payment<sup>S6</sup> Lease based on \$3,479 down payment, 39 month term and 10,500 mileage, \$0 trade-in-value





## Dealer Information

Redwood Ford  
1170 S. State St.  
Ukiah, CA 95482



Showing the nearest Authorized Dealer for the entered zip code

## Model

2020 Ford Edge SE, AWD, Twin-Scroll 2.0L EcoBoost® Engine, 8-Speed Automatic Transmission **\$33,095**

## Paint<sup>S4</sup>

Desert Gold **\$0**

## Powertrain<sup>S4</sup>

Twin-Scroll 2.0L EcoBoost® Engine  
Intelligent All-Wheel Drive (AWD)

## Packages<sup>S4</sup>

100A **\$0**  
SE Driver's Package **\$0**  
Cargo Accessory Package **\$290**

## Exterior<sup>S4</sup>

18-Inch Sparkle Silver-Painted Aluminum Wheels **\$0**  
Rain-Sensing Wipers **\$0**  
Rear Bumper Protector **\$0**  
BLIS® (Blind Spot Information System) with Cross-Traffic Alert **\$0**  
Lane-Keeping System **\$0**





245/60R18 All-Season Tires	\$0
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## Interior<sup>S4</sup>

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Ebony	\$0
Cloth Seats	\$0
Cargo Mat	\$0
Floor Liners, Front and Rear	\$160
Retractable Cargo Area Cover	\$0
AM/FM Stereo with MP3 Capability	\$0
SYNC® 3	\$0
SiriusXM® Radio	\$0

## Standard Features

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### Power and Handling

- Front-Wheel Drive (FWD)
- Independent Front and Rear Suspension
- AdvanceTrac® with RSC® (Roll Stability Control™) and Curve Control
- Four-Wheel Vented Disc Anti-Lock Brake System (ABS)
- Electric Power-Assisted Steering (EPAS)
- Traction Control
- Torque Vectoring Control
- Post-Collision Braking
- Auto Start-Stop Technology
- Hill Start Assist
- Front-Wheel Drive
- Twin-Scroll 2.0L EcoBoost® Engine
- Eight-Speed Automatic Transmission
- Rotary Gear Shifter
- Active Grille Shutters
- Front Air Curtain
- 18" Sparkle Silver-Painted Aluminum Wheels

### Interior Features

- Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Cabin Particulate Air Filter
- Manual Tilt/Telescoping Steering Column
- Front Console with Armrest, Storage Tray and Two Cupholders
- Overhead Console with Holder for Sunglasses
- Day/Night Rearview Mirror
- Dual-Illuminated Vanity Visor Mirrors with Sliding Feature
- Driver and Front-Passenger Seat Back Map Pockets
- Cupholders (8)
- Cargo Management System
- Four 12-volt Powerpoints
- Power windows with One-Touch-Up/Down Driver's Side Window Feature
- Power Door Locks with Autolock Feature
- Front Map Lights
- Second Row Dome LED Lights
- Cargo Area LED Lights
- Battery Saver
- Front and Rear Carpeted Floor Mats
- Four Grab Handles
- Liftgate Assist Handle
- Easy Fuel® Capless Fuel Filler





- Compass
- Intelligent Access with Push-Button Start
- BLIS® (Blind Spot Information System) with Cross-Traffic Alert
- Intelligent Oil-Life Monitor®
- Locking Glove Compartment
- Outside Temperature Display
- Steering Wheel with Cruise, Secondary Audio and 5-way Controls
- Cruise Control
- Lane-Keeping System
- Smart Charging USB ports (2)
- SYNC® 3
- FordPass Connect™ with 4G LTE Wi-Fi Hotspot
- AM/FM Stereo
- Audio Input Jack
- SiriusXM™ Radio
- Reclining Front Bucket Seats
- Cloth Seats
- 10-way Power Driver's Seat
- 60/40 Split-Fold-Flat and Reclining Bench with Fold-Down Armrest

## Safety

- Personal Safety System™
- Side-Impact Airbag – Front and Second Row Safety Canopy® Side-Curtain with Rollover Sensor
- Driver and Front Row Passenger Dual-Stage
- SOS Post-Crash Alert System™
- Belt-Minder® (Front Safety Belt Reminder)
- Child-Safety Rear Door Locks
- LATCH (Lower Anchors and Tether Anchors for Children) System
- Individual Tire Pressure Monitoring System (TPMS)
- Rear View Camera
- Driver Knee Airbag
- Glove-Box-Door-Integrated Knee Airbag
- Remote Keyless Entry System
- SecuriLock® Passive Anti-Theft System
- MyKey®
- Illuminated Entry System with Courtesy

## Exterior Features

- BI-LED Low and High Beam Headlamps
- Autolamp (automatic on/off headlamps) Wiper-Activated Headlamps
- Reverse Sensing System
- Intermittent Speed-Sensitive Front Windshield Wipers
- Rear Window Defroster with Washer and Dual Speed Wiper
- Power Glass, Manual-Folding mirrors
- Black Exterior Mirror Caps
- Body-Color Door Handles
- Body-Color Rear Spoiler
- Black Lower Cladding
- Exhaust Tip, Dual – Brushed Stainless Steel
- Acoustic-Laminate Windshield
- Privacy Glass on Rear Doors, Quarter and Liftgate Windows
- Bright Grille
- Black Beltline Molding
- LED Configurable Daytime Running Lamps (DRL)
- LED Tail Lamps with Amber Turn Signals
- Rain-Sensing Wipers

## Packages

- Ford Co-Pilot360™
- Equipment Group 100A

## Accessories





## Lamp Delay

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**Your Configuration: 2020 Ford Edge SE, AWD, Twin-Scroll 2.0L EcoBoost® Engine, 8-Speed Automatic Transmission**  
**Pricing shown for Zip code 95482 as of March 23, 2020 <sup>S2</sup>**

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Note. Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles. Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

**S1.**

Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options.

For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

**S2.**

Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

**S3.**

Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

**S4.**

The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

**S5.** Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

**S6.**

The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

**S7.**

While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.





S8.

Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing. Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.

For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14. The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price. The Estimated Selling Price shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Capitalized Cost shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

S15. The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Amount Financed is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Selling Price of the vehicle less Down Payment, Available Incentives and Net Trade-in Amount.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Adjusted Capitalized Cost is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Capitalized Cost less Down Payment, Available Incentives, and Net Trade-in Amount.

S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration.

S17.

Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.





S18. Acquisition Fee is a charge paid by the lessee to Ford Credit to help cover the cost of acquiring and servicing the account.

Note2.

For Manufacturer Specific Disclosures See Below

1.

Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2.

EPA-estimated city/hwy mpg. See [fuelconomy.gov](http://fuelconomy.gov) for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

## DISCLOSURES ( )

