

# REQUEST FOR QUOTATIONS

(GOODS OR GOODS AND SERVICES - THIS IS NOT AN ORDER)

**RETURN QUOTATIONS TO:** COUNTY OF MENDOCINO  
841 Low Gap Road  
Ukiah CA 95482  
(707) 234-6053; (707) 463-4673 (fax)

**QUOTE NUMBER:** 31-18

**Job/Project Description:**  
N/A

**ISSUE DATE:** 8-22-18

THIS BID/QUOTE MUST BE DELIVERED TO THE COUNTY PURCHASING AGENT  
BEFORE 2:00 P.M OF THE DATE BELOW:

**DUE DATE: 9-6-18**

**QUOTATIONS MUST BE RECEIVED BY CENTRAL SERVICES NO LATER THAN THE DATE AND TIME LISTED ABOVE**

**TO:**



## BIDDERS INSTRUCTIONS

- Please quote hereon your lowest price for the articles or services specified below. No charge for packing, drayage or for any other purpose will be allowed over and above the prices quoted.
- The right is reserved to accept or reject quotations on each item separately or as a whole.
- Fill in complete information before returning.
- If substitutes are offered give full explanation.
- Do not quote on articles you cannot supply.
- Please Read General Provisions (Attachment A), and General Conditions for Purchase Orders (Attachment B).
- All products delivered must conform to current specifications of Title 8, California Safety code – OSHA.
- Vendor agrees to be enrolled in the County of Mendocino ePayables program as the preferred payment method: ☐ Yes\* ☐ No  
*If yes, please see attached "Mendocino County ePayables Information"*

**FOR DELIVERY TO: Central Services 841 Low Gap Road, Ukiah, CA 95482 FOB DESTINATION**

ITEM NO.	AMT.	UNIT	DESCRIPTION	UNIT	UNIT PRICE	EXTENSION
			<b>The County of Mendocino is requesting Quotes on the following Toyota Tacoma Limited Truck</b>			
1	1	ea.	2018 / 2019 TOYOTA CAMRY LE HYBRID			
			<b>PLEASE REFER TO ATTACHED BID/QUOTE SPECIFICATIONS</b>			
			<b>THIS IS A SEALED BID</b>			
			<b>Contact will be Dave Mendez Phone: (707) 234-6053, or Email: mendezd@mendocinocounty.org</b>			

**THIS FORM MUST BE COMPLETED, SIGNED AND DATED FOR YOUR QUOTE TO BE VALID.**

THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE ABOVE ARTICLES AND/OR SERVICES, AT THE PRICES AND TERMS STATED SUBJECT OT THE TERMS AND CONDITIONS OF THIS INVITATION FOR BID/QUOTE INCLUDING, WITHOUT LIMITATION, THE TERMS ON THE REVERSE SIDE HEREOF AND ATTACHED.

Signature: \_\_\_\_\_  
Printed name: \_\_\_\_\_

Date \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ - \_\_\_\_\_

SUBJECT TO CASH DISCOUNT

OF \_\_\_\_\_ % in \_\_\_\_\_ DAYS

**ATTACHMENT A**  
**RFQ GENERAL PROVISIONS**

**1. BRANDS**

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means it's used to simply indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

**2. QUOTATIONS**

If quotation is on an "All or Nothing" basis, bidder must so state. Cash discount must be shown on quotation; otherwise prices will be considered net. Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

**3. TAXES**

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

**4. SAMPLES**

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

**5. SUBMISSION OF BIDS**

Quotations and modifications or corrections thereof received after the closing time specified will not be considered. Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

**6. AWARDS**

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino. In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

**7. PAYMENT**

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

**8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY**

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

**9. PRICES AND TERMS**

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

**10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS**

The Board of Supervisors has committed the County of Mendocino to purchase and use recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxins, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve

energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine-free manufacturing processes, are lead-free and mercury-free.

**ATTACHMENT A**  
**RFQ GENERAL PROVISIONS**  
*(continued)*

**11. LOCAL VENDOR PREFERENCE**

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- Those contracts which State Law or, other law or regulation precludes this local preference
- Public Works construction projects

“Local” vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.

**12. PAYMENT OF PREVAILING WAGES**

Pursuant to the provisions of the Labor Code of the State of California, the Department of Industrial Relations has made a determination of the rate of per diem wages to be paid on the prevailing rate of pay for regular, holiday and overtime work in the locality in which the public work is to be performed, for each craft, classification, or type of workman needed to execute the contract. All County of Mendocino projects greater than \$1,000 require that contractors adhere to Prevailing Wage requirements (California Labor Code, Sections 1770 through 1775). The rates can be found online here:

<http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>

**13. CONTRACTOR REGISTRATION**

Per Labor Code Section 1771.1(a) A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.

**ATTACHMENT B**  
**PURCHASE ORDER GENERAL CONDITIONS**

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by the acceptance of this order, the signer agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.
17. Upon Vendor request, the County of Mendocino will pay up to 50% down prior to receiving the items and the remaining 50% will be paid after the items are delivered to the destination. In no instance shall the County of Mendocino pay more than 50% prior to receiving the items.

## MENDOCINO COUNTY ePAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Margaret Yates [yatesm@mendocinocounty.org](mailto:yatesm@mendocinocounty.org) or [707-234-6869](tel:707-234-6869).

Additional information regarding the Bank of America Program is also available at:

[http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm\\_mmc=sb-general\\_-vanity\\_-sg01vn000r\\_epayablesvendors\\_-na](http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sg01vn000r_epayablesvendors_-na)

*If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.*

## Vehicle Quote Summary

**Company Name:** \_\_\_\_\_

**Complete Address:** \_\_\_\_\_

**Telephone Number:** \_\_\_\_\_

**E-mail Address:** \_\_\_\_\_

**Authorized Signature:** \_\_\_\_\_

**Print Name & Title:** \_\_\_\_\_

**Item #: 1**      2018 / 2019 Toyota Camry LE Hybrid , per attached specification

Make: \_\_\_\_\_ Model: \_\_\_\_\_

QTY	UOM	UNIT COST	TIRE RECYCLE FEE	FREIGHT	UNIT TOTAL	EXTENDED AMOUNT	NO BID
1	EA	_____	8.75 ea.	_____	_____	_____	•

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- Prior to Bid Opening Date and Time, quotes must be submitted in a sealed envelope with the Bid Number and Opening Date clearly identified to:

Mendocino County  
Central Services Division  
841 Low Gap Road  
Ukiah, CA 95482

County of Mendocino  
FLEET DIVISION  
SPECIFICATION, MOTOR VEHICLE  
2018 or newer HYBRID SEDAN - HYBRID VEHICLE

SPECIFICATION DATA:                      MINIMUM REQUIREMENTS:		Meets Requirements	
		Yes	No
EPA Combined Fuel Economy (MPG)	51/53 mpg		
Body style:	Four door sedan,		
Wheel Base:	Mfg. Std.		
Powerplant:	Gasoline/Electric Hybrid		
Transmission:	CVT W/OD		
Suspension:	Mfr Std.		
Brakes:	4 wheel Power ABS disk		
Steering:	Power.		
Wheels:	Mfr Std Steel.		
Tires:	P205/65R16		
Spare Tire:	Spacesaver Spare Tire		
Alternator / Battery:	Mfr Std.		
Radio:	Mfr Std. AM/FM Stereo		
Air Conditioning:	Yes.		
Seat covers:	Cloth.		
Power Windows	Yes.		
Power Door Locks:	Yes.		
Tilt Wheel	Yes.		
Cruise Control:	Yes.		
Bluetooth phone connectivity	Yes		
Rear Window Defroster:	Yes.		
Windshield wipers:	Intermittent, Factory		
Tinted Glass:	Yes.		
Inside Hood Release:	Yes.		
Exterior Colors:	White		
CARB Emissions Rating	Calif Compliant		
Exterior/Interior Colors	White / TBD		
Color coordinated floor mats front and rear:	Yes		
Three (3) Matching Sets of Programmed Keys. All Keys Shall Function Identically, Including Remote Control Key Fobs:	Yes. Factory		

For the purpose of "Fleet" standardization, only the following name plates will be accepted as qualifying bids.

Representative Vehicle: Toyota Camery Hybrid LE

FOB Destination W/full fuel tank.

Documentation prepared as follows:

County of Mendocino  
851 Low Gap Road  
Ukiah Ca. 95482

**NOTE:** If "YES" is checked that means "as specified". If "NO" is checked that means the specification is different. If "NO" is checked, then a separate sheet of paper must accompany your bid package explaining the exception to the specification.

A signature is required on every specification sheet:

Company Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

## 2018 Camry Hybrid LE

2.5L 4-Cyl. Gas/Electric Hybrid Engine, ECVT

STARTING MSRP ..... \$27,950

### EXTERIOR COLOR

Super White ..... \$0

### INTERIOR COLOR

Macadamia Fabric ..... \$0

### PACKAGES

50 State Emissions ..... \$0

### ACCESSORIES

DELIVERY, PROCESSING & HANDLING FEE ..... \$920

**ToyotaCare** ⓘ  
No Cost Service & Roadside Assistance\*

\$0 (No Cost)<sup>1</sup>

TOTAL PRICE (MSRP) (AS BUILT)<sup>22</sup> ..... **\$28,870**





DEALER DAILY

2018

## VehicleDetails

VIN: 4T1B31HK3JU508240 Model Number : 2559C Serial #: JU508240 Check Code : 5

Stock Number		Allocation Number	071
Model Year	2018	Order Number	6272979
Model Description	CAMRY HYBRID HYBRID LE SEDAN	Temp Serial Number	JU32C849
Exterior Color	0040 SUPER WHITE	Category	F
Interior Color	FA10 ASH	Current Dealer	120-04070
Body	HYBRID LE SEDAN	Wholesale Dealer	
Number of Cylinders	4	Previous Dealer	00120
Engine Number	A25-AG097423 (U)	Activity Status	RAILH
Labeled Weight	17.33	Location Date	NO:08/20
Tradeable	NO	Invoice Date	
TRAC	NO		
Damaged	NO DAMAGE		
Fleet	NON-FLEET		
Port PDS	NO		
Safety Connect	NO		
Toyota Entune	YES		
XM Radio	NO		
Connected Services	ENTUNE AUDIO W SCOUT CY17		

## Packages

P 2T All Weather Floor Liners/Cargo Tray

## Accessories

F FE 50 State Emissions

## MECHANICAL &amp; PERFORMANCE

Hybrid Synergy Drive System 2.5L Dynamic Force 4-Cyl DOHC 16V D-4S Dual Injection w/ Dual VVT-i Engine Hybrid System  
 Net Power: 208 hp Electronic Continuous Var Tran (ECVT) w/ Sequential Shift Mode EV, Normal, Sport & Eco Modes Battery  
 Type: Lithium Ion

## SAFETY &amp; CONVENIENCE

Toyota Safety Sense-P: Pre-Collision Sys w/Pedestrian Detection, Dynamic Radar Cruise Control, Lane Departure Alert w/ Steering Assist, Automatic High Beams Star Safety System: Enhanced Vehicle Stability Control, Traction Control, Anti-Lock Brakes, Electronic Brake Force Distribution, Brake Assist and Smart Stop Technology LATCH-Lower Anchor & Tether for Children Whiplash-Injury-Lessening Front Seats Ten Airbags

## EXTERIOR

16" Steel Wheels with P205/65R16 tires Bi-LED Combination Headlights w/ Auto On/Off Feature Daytime Running Lights w/ On/Off Switch Color-Keyed Power Outside Mirrors

## INTERIOR

Entune 3.0 Audio w/ Connected Nav Scout GPS Link App & App Suite: 7" Tch Screen 6 Spkrs, Bluetooth, USB, AUX Fabric Trimmed Heated Seats w/ 8-Way Power Driver Seat w/Lumbar Support Steering Wheel w/ Audio and Bluetooth Hands-Free Phone & Voice Command Cntrls Backup Camera w/Projected Path 4.2" TFT Multi-Information Display Tire Pressure Monitor System Smart Key System w/ Push Button Start Dual-Zone Auto Climate Control

Vehicle Base Model

Retail Price	Total Price
27,950.00	27,950.00

50 State Emissions		
All Weather Floor Liners/Cargo Tray		
Total Accessories	254.00	254.00
Destination Charge	254.00	254.00
TDA	920.00	920.00

Gasoline

Total Price

29,124.00 29,124.00

Memo - Total Amounts included above :

Dealer holdback

Note: Holdback amount includes PPO holdback

Wholesale Financial Reserve

ID: 5e3a603f-4091-44f1-94af-5f1782eb95cc

**Residual Values:**

	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
LOW	18057.0	16018.0	13397.0	10485.0
STD	17474.0	15436.0	12815.0	9902.0



2019

## VehicleDetails

VIN: 4T1B31HK1KU37G567 Model Number : 2559A Serial #: KU37G567 Check Code : 2

CAR IMAGE  
NOT  
AVAILABLE

Stock Number		Allocation Number	08A
Model Year	2019	Order Number	6295806
Model Description	CAMRY HYBRID HYBRID LE SEDAN	Temp Serial Number	KU37G567
Exterior Color	0040 SUPER WHITE	Category	A
Interior Color	FA20 BLACK	Current Dealer	120-04051
Body	HYBRID LE SEDAN	Wholesale Dealer	
Number of Cylinders	4	Previous Dealer	00122
Engine Number	A25-A (J)	Activity Status	EPW
Labeled Weight	17.33	Location Date	GT:09/10
Tradeable	YES	Invoice Date	
TRAC	NO		
Damaged	NO DAMAGE		
Fleet	NON-FLEET		
Port PDS	NO		
Safety Connect	NO		
Toyota Entune	YES		
XM Radio	NO		
Connected Services	ENTUNEAUDIO DCM WSCOUT SDL17CY		

## Packages

P 2T All Weather Floor Liners/Cargo Tray

## Accessories

F FE 50 State Emissions

## MECHANICAL &amp; PERFORMANCE

Hybrid Synergy Drive System 2.5L Dynamic Force 4-Cyl DOHC 16V D-4S Dual Injection w/Dual VVT-i Engine Hybrid System  
 Net Power: 208 hp Electronic Continuous Var Tran (ECVT) w/Sequential Shift Mode EV, Normal, Sport & Eco Modes Battery  
 Type: Lithium Ion

## SAFETY &amp; CONVENIENCE

Toyota Safety Sense P: Pre-Collision Sys w/Pedestrian Detection, Full-Speed Range Dynamic Radar Cruise Control, Lane Departure  
 Alert w/Steering Assist, Automatic High Beams Star Safety System: VSC, TRAC, ABS, Elect Brake-Force Distribution, Brake

Assist(BA) & Smart Stop Technology (SST) LATCH-Lower Anchor & Tether for Children Whiplash-Injury-Lessening Front Seats Ten Airbags

### EXTERIOR

16" Steel Wheels with P205/65R16 tires Bi-LED Combination Headlights w/Auto On/Off Feature LED DRLs w/On/Off Feature Color-Keyed Power Outside Mirrors

### INTERIOR

Entune 3.0 Audio w/App Suite 7" Touch Screen, 6 Speakers, HandsFree Bluetooth Phone/Music, USB Media Port, Siri Eyes Free, Apple CarPlay Compatible Fabric Trimmed Heated Seats w/8-Way Power Driver Seat w/Lumbar Support Steering Wheel w/Audio and Bluetooth Hands-Free Phone & Voice Command Cntrls Backup Camera w/Projected Path 4.2" TFT Multi-Information Display Tire Pressure Monitor System Smart Key System w/Push Button Start Dual-Zone Auto Climate Control Electric parking brake

	Retail Price	Total Price
Vehicle Base Model	28,150.00	28,150.00
50 State Emissions		
All Weather Floor Liners/Cargo Tray	254.00	254.00
Total Accessories	254.00	254.00
Destination Charge	920.00	920.00
TDA		
Gasoline		
Total Price	29,324.00	29,324.00
Memo - Total Amounts included above :		
Dealer holdback		
Note: Holdback amount includes PPO holdback		
Wholesale Financial Reserve		

ID: cbae11f2-ad8a-497a-9fca-01fd12d98c88

### Residual Values:

	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
LOW	18767.0	16715.0	14076.0	11143.0
STD	18181.0	16128.0	13489.0	10557.0