

REQUEST FOR QUOTATIONS

(GOODS OR GOODS AND SERVICES - THIS IS NOT AN ORDER)

RETURN QUOTATIONS TO: COUNTY OF MENDOCINO
841 Low Gap Road
Ukiah CA 95482
(707) 234-6050; (707) 463-4673 (fax)

QUOTE NUMBER: 87-17

Job/Project Description:
N/A

ISSUE DATE: 12-27-17

THIS BID/QUOTE MUST BE DELIVERED TO THE COUNTY PURCHASING AGENT
BEFORE 2:00 P.M OF THE DATE BELOW:

DUE DATE: 1-11-18

QUOTATIONS MUST BE RECEIVED BY CENTRAL SERVICES NO LATER THAN THE DATE AND TIME LISTED ABOVE

TO:



BIDDERS INSTRUCTIONS

- Please quote hereon your lowest price for the articles or services specified below. No charge for packing, drayage or for any other purpose will be allowed over and above the prices quoted.
- The right is reserved to accept or reject quotations on each item separately or as a whole.
- Fill in complete information before returning.
- If substitutes are offered give full explanation.
- Do not quote on articles you cannot supply.
- Please Read General Provisions (Attachment A), and General Conditions for Purchase Orders (Attachment B).
- All products delivered must conform to current specifications of Title 8, California Safety code – OSHA.
- Vendor agrees to be enrolled in the County of Mendocino ePayables program as the preferred payment method: ☐ Yes* ☐ No
If yes, please see attached "Mendocino County ePayables Information"

FOR DELIVERY TO: Central Services 841 Low Gap Road, Ukiah, CA 95482 FOB DESTINATION

ITEM NO.	AMT.	UNIT	DESCRIPTION	UNIT	UNIT PRICE	EXTENSION
1	1	ea.	2017 / 2018 Toyota 4- Runner, 4WD, 4.0L, V6, 5-speed automatic, Color: White			
			The model year will be 2017 if available, otherwise it will be a 2018 model			
			Please refer to attached Bid/Quote Specifications			
			This is a Sealed Bid, due by 2:00 pm on January 11 th , 2018			
			Please included a delivery date			
			Contact will be Dave Mendez Ph: (707) 234-6053, Email: mendezd@mendocinocounty.org			

THIS FORM MUST BE COMPLETED, SIGNED AND DATED FOR YOUR QUOTE TO BE VALID.

THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE ABOVE ARTICLES AND/OR SERVICES, AT THE PRICES AND TERMS STATED SUBJECT OT THE TERMS AND CONDITIONS OF THIS INVITATION FOR BID/QUOTE INCLUDING, WITHOUT LIMITATION, THE TERMS ON THE REVERSE SIDE HEREOF AND ATTACHED.

Signature: _____
Printed name: _____

Date _____

Phone: (____) _____ - _____
SUBJECT TO CASH DISCOUNT
OF _____ % in _____ DAYS

ATTACHMENT A
RFQ GENERAL PROVISIONS

1. BRANDS

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means it's used to simply indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

2. QUOTATIONS

If quotation is on an "All or Nothing" basis, bidder must so state. Cash discount must be shown on quotation; otherwise prices will be considered net. Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

3. TAXES

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

4. SAMPLES

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

5. SUBMISSION OF BIDS

Quotations and modifications or corrections thereof received after the closing time specified will not be considered. Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

6. AWARDS

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino. In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

7. PAYMENT

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

9. PRICES AND TERMS

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS

The Board of Supervisors has committed the County of Mendocino to purchase and use recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxins, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve

energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine-free manufacturing processes, are lead-free and mercury-free.

ATTACHMENT A
RFQ GENERAL PROVISIONS
(continued)

11. LOCAL VENDOR PREFERENCE

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- Those contracts which State Law or, other law or regulation precludes this local preference
- Public Works construction projects

“Local” vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.

12. PAYMENT OF PREVAILING WAGES

Pursuant to the provisions of the Labor Code of the State of California, the Department of Industrial Relations has made a determination of the rate of per diem wages to be paid on the prevailing rate of pay for regular, holiday and overtime work in the locality in which the public work is to be performed, for each craft, classification, or type of workman needed to execute the contract. All County of Mendocino projects greater than \$1,000 require that contractors adhere to Prevailing Wage requirements (California Labor Code, Sections 1770 through 1775). The rates can be found online here:

<http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>

13. CONTRACTOR REGISTRATION

Per Labor Code Section 1771.1(a) A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.

ATTACHMENT B
PURCHASE ORDER GENERAL CONDITIONS

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by the acceptance of this order, the signer agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.
17. Upon Vendor request, the County of Mendocino will pay up to 50% down prior to receiving the items and the remaining 50% will be paid after the items are delivered to the destination. In no instance shall the County of Mendocino pay more than 50% prior to receiving the items.

MENDOCINO COUNTY ePAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Margaret Yates yatesm@mendocinocounty.org or [707-234-6869](tel:707-234-6869).

Additional information regarding the Bank of America Program is also available at:

http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sg01vn000r_epayablesvendors_-na

If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.

Vehicle Quote Summary

Company Name: _____

Complete Address: _____

Telephone Number: _____

E-mail Address: _____

Authorized Signature: _____

Print Name & Title: _____

Item #: 1 2017/2018 Toyota 4-Runner, AWD, 4.0L, V6, 5-Speed Automatic, per attached specification

Make: _____ Model: _____

QTY	UOM	UNIT COST	TIRE RECYCLE FEE	FREIGHT	UNIT TOTAL	EXTENDED AMOUNT	NO BID
1	EA	_____	8.75 ea.	_____	_____	_____	•

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- Prior to Bid Opening Date and Time, quotes must be submitted in a sealed envelope with the Bid Number and Opening Date clearly identified to:

Mendocino County
Central Services Division
841 Low Gap Road
Ukiah, CA 95482

COUNTY OF MENDOCINO

EXECUTIVE OFFICE

FACILITIES AND FLEET DIVISION

SPECIFICATION: MOTOR VEHICLE

TOYOTA 4RUNNER

QUANTITY NEEDED: 1

COLOR: WHITE

VENDOR: _____

VEHICLE DESCRIPTION: SUV 4x4

ANIMAL SHELTER

FUNDING - 0711

SPECIFICATION	INCLUDED	NOT- INCLUDED	OTHER OPTIONS
FUEL ECONOMY			
City min.:			
Highway min.:			
Combined:			
Fuel: Reg/Unl.			
POWER TRAIN			
Engine:			
Horse Power			
Drive Type:			
Transmission:			
SUSPENSION & HANDLING			
Front Suspension:			
Rear Suspension:			
Steering Activation:			
Steering Type:			
Brakes:			
WHEELS AND TIRES			
Tires:			
All Terrain			
SAFETY AND SECURITY			

LIGHTING AND INSTRUMENTS			
Headlight Beam:			
Exterior Light Control:			
Delay Off Headlamps			
Daytime Running Lights (DRL) with on/off feature			
Dome Light Fade			
Illuminated Entry			
Front Reading Lights			
Windshield Wipers:			
UV reduction glass on all windows			
High Solar Energy-Absorbing (HSEA) glass on front and rear side windows			
Tachometer			
Engine Temperature Gauge			
Low Fuel Warning			
Low Tire Pressure Warning: Tire Specific			
Maintenance Reminder			
Driver Information:			
Exterior Temperature			
Clock in Radio Display			
Compass			
Trip Computer			
BODY EXTERIOR			
Body Material: Full Galvanized Steel			
Number of Doors: 4			
Color-keyed power outside mirrors			
Color-keyed outside door handles			
Front Bumper: Body-colored			
Rear Bumper: Body-colored			
VEHICLE INTERIOR			
AM/FM			
Air Conditioning:			
External Digital Memory Control			
Door Locks: Power with 2 Stage Unlock			
Remote/Keyless Entry:			
Power windows with driver and front passenger auto up/down and jam protection			
Rear window defogger			
Power door locks with shift-linked automatic lock/unlock feature			
Cargo Tie Downs			
Cruise Control w/Steering Wheel Controls			
Front Beverage Holders			
Rear Beverage Holders			
Two 12V auxiliary power outlets (one front and one center console)			
Passenger Door Bin:			

Overhead Console:			
Floor Console			
Glove Box:			
Driver Vanity Mirror:			
Tilting Steering Wheel:			
SEATS AND TRIM			
Seating Capacity:			
Driver Seat Direction Control:			
Front Passenger Seat Control:			
Front Head Restraints: Adjustable			
Rear Head Restraints: Adjustable			
Rear Bench Seat:			
Seat Material:			
Floor Mats: Vinyl Front/Rear			
Floor Trim:			
Headliner:			
Steering Wheel:			
ENTERTAINMENT/COMMUNICATION			
Speakers:			
Antenna:			
Wireless Phone Connectivity: Bluetooth			
CAPACITIES			
Seating:			
Passenger Volume			
Max Cargo Volume			
Four cargo area tie-down cargo hooks			
Cargo area lights			
Fuel Tank Capacity			
WARRANTY			
Basic: 36 Month			
Basic Distance: 36,000 Miles			
Powertrain: 60 Months			
Powertrain Distance: 60,000 Miles			
Roadside Assistance: 60 Months/60,000 Miles			
Corrosion Perforation: 60 Months			
Corrosion Perforation Distance: Unlimited Miles			
PRICE			
LICENSE			

WARRANTY: The manufacturer's regular new vehicle warranty shall apply to each vehicle procured against this specification. All warranty certificates and/or cards shall be supplied with each vehicle delivered. The warranty shall be factory authorized and shall cover not less than three (3) years/36,000 miles bumper to bumper, no charge parts and labor, starting from the date the vehicle is placed into service. The receiving agency will notify the dealer of the actual "in-service" date. All emission-related components shall be warranted in compliance with CARB and Federal requirements.

DOCUMENTATION PREPARED AS FOLLOWS:

County of Mendocino

841 Low Gap Road

SPECIFICATION:

4x4 SUV

Ukiah, CA 95482

NOTE: If "Included" is checked that means "as specified". If "Not Included" is checked that means the specification is different and a separate sheet of paper must accompany your bid package explaining the exception to the specification.

VENDOR TO GIVE COUNTY A MINIMUM OF 48 HOURS ADVANCED DELIVERY NOTICE

A SIGNATURE IS REQUIRED ON EVERY SPECIFICATION SHEET.

COMPANY NAME: _____

SIGNATURE: _____

DATE: _____

NOTICE: YOUR BID WILL BE REJECTED IF YOU FAIL TO COMPLETE AND RETURN THE SPECIFICATION SHEETS ALONG WITH THE "REQUEST FOR QUOTATIONS" FORM COMPLETED AND SIGNED.

2017 4Runner SR5

Part-time 4WD, 4.0L V6 Engine, 5-Speed Automatic

STARTING MSRP \$36,085

EXTERIOR COLOR

Super White \$0

INTERIOR COLOR

SR5 fabric in Graphite \$0

PACKAGES

Fabric-trimmed 50/50 split fold-flat third-row seat and sliding second row with passenger-side one-touch access to third-row seat with options \$650

ACCESSORIES

Ball Mount²¹ \$60

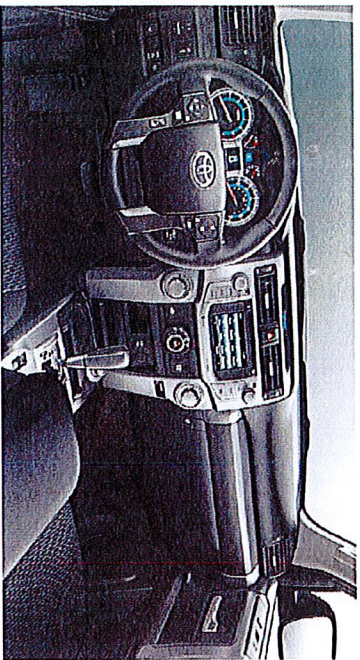
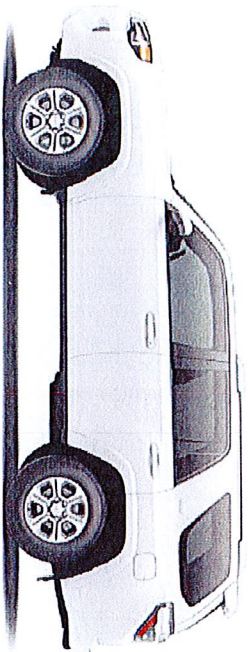
DELIVERY, PROCESSING & HANDLING FEE \$995



\$0 (No Cost)¹

TOTAL PRICE (MSRP) (AS BUILT)¹³ **\$37,790**

YOUR 2017



TOYOTA

Let's
Go
Places

YOUR 4RUNNER SPECIFICATIONS

Mechanical/Performance	
Engine	4.0-Liter V6 DOHC 24-Valve with Dual Independent Variable Valve Timing with intelligence (VVT-i); 270 hp @ 5600 rpm; 278 lb.-ft. @ 4400 rpm
Emission rating	Low Emission Vehicle II (LEV-II)
Ignition system	Electronic, with Toyota Direct Ignition (TDI)
Transmission	5-speed Electronically Controlled automatic Transmission with intelligence (ECT-i) and sequential shift mode
Drivetrain	Part-time 4WD with Active Traction Control (A-TRAC)
Off-Road	Hill Start Assist Control (HAC) [†]
Off-Road	Downhill Assist Control (DAC) [‡]
Body construction	Reinforced body-on-frame construction
Suspension	Coil-spring independent double-wishbone front suspension with stabilizer bar; coil-spring 4-link with lateral rod rear suspension with stabilizer bar
Steering	Engine speed-sensing Variable Flow Control (VFC) power-assisted rack-and-pinion
Brakes	Power-assisted 4-wheel ventilated front disc brakes (Multi-terrain ABS on 4Runner TRD Off-Road)
Off-Road	
Approach/departure angle (degrees)	33/26
Ground clearance (in.)	9.6
Steering	
Turning circle diameter, curb to curb (ft.)	37.4
Exterior Dimensions (in.)	
Overall height	71.5
Overall width	75.8
Overall length	190.2
Wheelbase	109.8
Track (front/rear)	63.2/63.2
Interior front/second-row/third-row seats (in.)	
Head room	39.3/38.6/34.3
Shoulder room	57.8/57.8/57.7
Hip room	56.5/55.7/43.3
Leg room	41.7/32.9/29.3
Weights/Capacities	
Curb weight (lbs.)	4675
Gross Vehicle Weight Rating (GVWR) (lbs.)	6300
Cargo volume [§] (cu. ft.) behind front/rear seats	89.7/47.2
Cargo volume [§] (cu. ft.) behind front/rear seats (with sliding deck)	88.8/46.3
Cargo volume [§] (cu. ft.) behind front/second-row/third-row seats	88.8/46.3/9.0
Fuel tank (gal.)	23
Seating capacity (standard/with optional third-row seat)	0.7/4286/14286/14
Towing [†] (SAE J2807 towing rating-compliant)	Integrated towing hitch receiver and wiring harness with 4- and 7-pin connectors [†]
Towing [†] (SAE J2807 towing rating-compliant)	
Towing capacity (lbs.) [†]	5000
Tires	
Type	Mud-and-Snow
Spare	Full-size, mounted under body
MPG/Other/Price	

EXTERIOR

Projector-beam headlights with smoked trim
LED taillights with smoked sport trim
Integrated fog lights
Color-keyed front and rear bumpers, door handles, heated power outside mirrors, overlanders, side rocker panels and rear spoiler, and silver-painted roof rails with silver endcaps
17-in. 6-spoke alloy wheels with P265/70R17 tires
Aerodynamic variable intermittent windshield wipers with mist cycle

INTERIOR

Air conditioning with air filter and second-row vents
Multi-Information Display with outside temperature, clock, average fuel economy and distance to empty
Fabric-trimmed front seats; 8-way power-adjustable driver's seat with power lumbar support; 4-way adjustable front passenger seat
Fabric-trimmed 40/20/40 split reclining and fold-flat second-row seat
Cruise control
Leather-trimmed tilt/telescopic steering wheel with audio, Bluetooth® hands-free phone and voice-command controls
Optitron instrumentation with speedometer, tachometer, coolant temperature and fuel gauges; LCD display with odometer, tripmeters and average fuel economy; ECO Driving Indicator and warning messages
In-key remote keyless entry system
Power windows with auto up/down and jam protection in all positions
Power rear liftgate window with auto up/down and jam protection

SAFETY/CONVENIENCE

Star Safety System™ — includes Vehicle Stability Control (VSC)™, Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA)™ and Smart Stop Technology® (SS)™
Driver and front passenger Advanced Airbag System™
Driver and front passenger TAP (Thorax, Abdomen, Pelvis) front seat-mounted side airbags, driver and front passenger knee airbags and all-row (third-row airbags on all models) Roll-sensing Side Curtain Airbags (RSCA)™
Driver and front passenger active headrests™
3-point seatbelts for all seating positions; driver-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractors (ALR/ELR) on all passenger belts

Windshield wiper de-icer

Privacy glass on rear side, quarter and rear liftgate windows
Color-keyed rear spoiler with LED center high-mount stop light and integrated concealed rear wiper with mist cycle
Slide plates — on engine/front suspension, fuel tank and transfer case (transfer case on 4x4 models only)
Front and rear mudguards

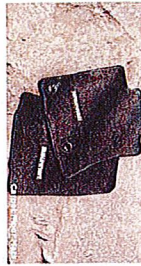
Rear liftgate window defogger with timer and UV protection
Power door locks with programmable auto door lock logic
Backup camera™ with projected path
Overhead console with sunglasses storage
Center-console storage compartment with coin, tissue and pen holders
Gated shift lever with sequential shift mode
Two front, two rear and one cargo area 12V DC auxiliary power outlets
One cargo area 120V 100W/400W AC power outlet
Glare-resistant mechanical inside rearview mirror
Dual sun visors with illuminated vanity mirrors and extenders
Ten (12 on three-row models) cup and bottle holders
Foot pedal parking brake

Driver and front passenger seatbelt pretensioners with force limiters
LATCH (Lower Anchors and Tethers for Children) includes lower anchors on outboard second-row seats and tether anchors on all second-row seats
Child-protector rear door locks and power window lockout
Side-impact door beams
Tire Pressure Monitor System (TPMS)™
Daytime Running Lights (DRL) with manual on/off feature
Anti-theft system with engine immobilizer™
ToyotaCare™ featuring a no cost maintenance plan with roadside assistance™

Accessory Packages



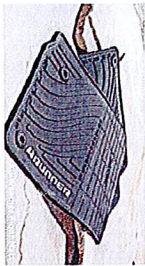
All-Weather Floor Liner and Cargo Tray Package
\$ 249 *Installed MSRP



Carpet Floor Mats and Cargo Mat
\$ 224 *Installed MSRP



Convenience Package
\$ 355 *Installed MSRP

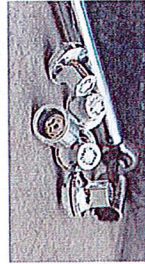


Four Season Floor Mats Package
\$ 373 *Installed MSRP



Preferred Accessory Package
\$ 353 *Installed MSRP

Exterior



Alloy Wheel Locks
\$ 80 *Installed MSRP



Ball Mount
\$ 60 *Installed MSRP



Door Edge Guards
\$ 79 *Installed MSRP



Exhaust Tip
\$ 90 *Installed MSRP



Hood Protector
\$ 165 *Installed MSRP



Paint Protection Film
\$ 395 *Installed MSRP



Foot Rack Cross Bars
\$ 185 *Installed MSRP



Running Boards
\$ 599 *Installed MSRP



Trailer Ball
\$ 29 **Parts Only

Interior



All-Weather Floor Liners
\$ 149 **Parts Only



Cargo Cover
\$ 155 *Installed MSRP



Cargo Divider
\$ 149 *Installed MSRP



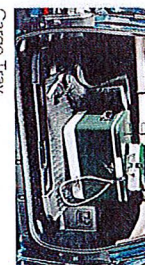
Cargo Net - Envelope
\$ 49 *Installed MSRP



Cargo Net - Spider
\$ 45 **Parts Only



Cargo Tote
\$ 49 *Installed MSRP



Cargo Tray
\$ 100 **Parts Only



Carpet Cargo Mat
\$ 95 **Parts Only



Carpet Floor Mats
\$ 129 **Parts Only



Coin Holder / Ashtray Cup
\$ 29 *Installed MSRP

Installed MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice. Installation not included. See your local Toyota dealer for installed pricing. Prices and product availability are subject to change without notice.

Performance



Emergency Assistance Kit
\$ 59 *Installed MSRP



First Aid Kit
\$ 30 *Installed MSRP



Key Finder
\$ 79 **Parts Only



Remote Engine Starter
\$ 499 *Installed MSRP



Universal Tablet Holder
\$ 99 *Installed MSRP



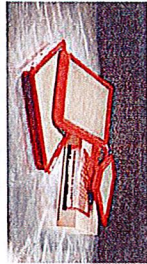
TRD 17-In. Matte Black Alloy
Wheel
\$ 860 **Parts Only



TRD Alloy Wheels
\$ 860 **Parts Only



TRD Oil Cap
\$ 57 **Parts Only



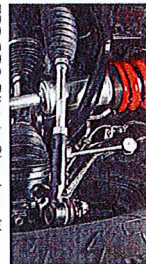
TRD Performance Air Filter
\$ 95 **Parts Only



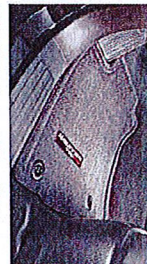
TRD Performance Brake Pads
\$ 95 **Parts Only



TRD Performance Oil Filter
\$ 20 **Parts Only



TRD PRO Bilstein Shocks with
TRD-tuned Front Springs
\$ 1799 **Parts Only



TRD PRO Carpet Floor Mats
\$ 129 **Parts Only



TRD Radiator Cap
\$ 38 **Parts Only



TRD Shift Knob (A/T)
\$ 95 **Parts Only



TRD Stamped Aluminum Front
Skid Plate
\$ 275 **Parts Only

*Included MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice.
**Installation not included. See your local Toyota dealer for installed pricing. Prices and product availability are subject to change without notice.

Warranties

Every Toyota Car, Truck and SUV is built to exceptional standards. And that's not idle boasting. We back it up with these Limited Warranty Coverages:

Basic: 36 months/36,000 miles (all components other than normal wear and maintenance items).

Hybrid-Related Component Coverage: Hybrid-related components for hybrid vehicles are covered for 8 years/100,000 miles. The HV battery may have longer coverage under emissions warranty. Refer to applicable Owner's Warranty Information booklet for details.

Powertrain: 60 months/60,000 miles (engine, transmission/transaxle, front-wheel drive, rear-wheel drive, seatbelts and airbags).

Rust-Through: 60 months/unlimited miles (corrosion perforation of sheet metal).

Emissions: Coverages vary under Federal and California regulations. Refer to applicable Owner's Warranty Information booklet for details.

Accessories: For accessories purchased at time of the new vehicle purchase, the Toyota Accessory Warranty coverage is in effect for 36 months or 36,000 miles (whichever comes first) from the vehicle's in-service date, which is the same coverage as the Basic coverage of the Toyota New Vehicle Limited Warranty.

For dealer-installed accessories purchased after the new vehicle purchase, the coverage is 12 months or 12,000 miles (whichever comes first) from the date the accessory was installed on the vehicle, or the remainder of the above 36 months or 36,000 miles Basic coverage from the vehicle's in-service date, whichever provides greater coverage, with the exception of car covers. Car covers are warranted for 12 months from the date of purchase and do not assume any coverage under the Toyota New Vehicle Limited Warranty.

For customers (non-dealer) installed accessories purchased after the new vehicle purchase, the coverage is 1 month of 12,000 miles (whichever comes first), from the purchase date of the accessory. You may be eligible for transportation assistance if it's necessary that your vehicle be kept overnight for repair covered under warranty. Please see your authorized Toyota dealership for further details. For complete details about Toyota's warranties, please refer to the applicable Owner's Warranty Information booklet or see your Toyota dealer.

TOYOTA CARE



ToyotaCare

Covers normal factory scheduled service. Plan is 2 years or 25K miles, whichever comes first. The new Toyota vehicle cannot be part of a rental or commercial fleet, or a livery or taxi vehicle. See plan for complete coverage details. See participating Toyota dealer for details.

1. Availability and accuracy of the information provided by the navigation system is dependent upon many factors. Use common sense when relying on information provided. Services and programming subject to change. Services not available in every city or roadway. Updates may be available from your dealer at an additional cost. See Owner's Manual for details. 2. Be sure to obey traffic regulations and maintain awareness of road and traffic conditions at all times. Apps/services vary by phone/carrier. Functionality depends on many factors. Select apps use large amounts of data; you are responsible for charges. Apps and services subject to change. See Toyota.com/entune for details. 3. Installed MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice. 4. HAC is designed to help minimize backward rolling on steep ascents. It is not a substitute for safe driving judgment and practices. Factors including grade, surface conditions and driver input can all affect whether HAC will be effective in preventing a loss of control. Please see your Owner's Manual for further details. 5. Downhill Assist Control (DAC) is designed to help the driver maintain vehicle control and speed on steep, downhill descents. It is not a substitute for safe driving judgment and practices. Factors including speed, grade, surface conditions and driver input can all affect whether DAC will be effective in preventing a loss of control. See Owner's Manual for additional limitations and details. 6. Cargo and load capacity limited by weight and distribution. 7. Before towing, confirm your vehicle and trailer are compatible, hooked up and loaded properly and that you have any necessary additional equipment. Do not exceed any Weight Ratings and follow all instructions in your Owner's Manual. The maximum you can tow depends on base curb weight plus the total weight of any cargo, occupants, and added vehicle equipment. Always add vehicle equipment weight. Includes additional standard/optional equipment and accessories added by the manufacturer, dealer, and/or vehicle owners. The only way to be certain of your vehicle's exact curb weight is to weigh your vehicle without passengers or cargo. 8. The Bluetooth® word mark and logos are registered trademarks owned by Bluetooth SIG, Inc., and any use of such marks by Toyota is under license. A compatible Bluetooth®-enabled phone must first be paired. Phone performance depends on software, coverage and carrier. 9. The backup camera does not provide a comprehensive view of the rear area of the vehicle. You should also look around outside your vehicle and use your mirrors to confirm rearward clearance. Environmental conditions may limit effectiveness and view may become obscured. See Owner's Manual for additional limitations and details. 10. Vehicle Stability Control is an electronic system designed to help the driver maintain vehicle control under adverse conditions. It is not a substitute for safe and attentive driving practices. Factors including speed, road conditions, weather and driver steering input can all affect whether VSC will be effective in preventing a loss of control. See Owner's Manual for additional limitations and details. 11. Vehicle Stability Control is an electronic system designed to help the driver maintain vehicle control under adverse conditions. It is not a substitute for safe and attentive driving practices. Factors including speed, road conditions, weather and driver steering input can all affect whether VSC will be effective in preventing a loss of control. See Owner's Manual for additional limitations and details. 12. Brake Assist is designed to help the driver take full advantage of the benefits of ABS. It is not a substitute for safe driving practices. Braking effectiveness also depends on proper vehicle maintenance, and tire and road conditions. See Owner's Manual for additional limitations and details. 13. Smart Stop Technology® operates only in the event of certain simultaneous brake and accelerator pedal applications. When engaged, the system will reduce power to help the brakes bring the vehicle to a stop. Factors including speed, road conditions and driver input can all impact stopping distance. Smart Stop Technology® is not a substitute for safe and attentive driving and does not guarantee instant stopping. Please see your Owner's Manual for further details. 14. All five airbag systems are Supplemental Restraint Systems. All airbags (if installed) are designed to inflate only under certain conditions and in certain types of severe collisions. To decrease the risk of injury from an inflating airbag, always wear seatbelts and sit upright in the middle of the seat as far back as possible. Do not put objects in front of an airbag or around the seatback. Do not use a rearward-facing child seat in any front passenger seat. See Owner's Manual for further information/warnings. 15. Active front headrests can help reduce the extent of whiplash in certain types of rear-end collisions. 16. The Toyota Tire Pressure Monitor alerts the driver when tire pressure is critically low. For optimal tire wear and performance, the pressure should be checked regularly with a gauge; do not rely solely on the monitor system. See Owner's Manual for details. 17. The engine immobilizer is a state-of-the-art anti-theft system. When you insert your key into the ignition switch or bring a Smart Key fob into the vehicle, the key transmits an electronic code to the vehicle. The engine will only start if the code in the transponder chip inside the key/fob matches the code in the vehicle's immobilizer. Because the transponder chip is embedded in the key/fob, it can be costly to replace. If you lose a key or fob, your Toyota dealer can help. Alternatively, you can find a qualified independent locksmith to perform high-security key services by consulting your local Yellow Pages or by contacting www.aaa.org. 18. Covers normal factory scheduled service for 2 years or 25K miles, whichever comes first. See Toyota dealer for details and exclusions. Valid only in the continental U.S. and Alaska. 19. Does not include parts and fluids, except emergency fuel delivery. 20. Installation not included. See your local Toyota dealer for installed pricing. Prices and product availability are subject to change without notice.

Some vehicles are shown with available equipment. Seatbelts should be worn at all times. Please do not allow passengers to ride in the cargo area. For details on vehicle specifications, standard features and available equipment in your area, contact your Toyota dealer. A vehicle with particular equipment may not be available at the dealership. Ask your Toyota dealer to help locate a specifically equipped vehicle. All information in this brochure is based on data available at time of posting, is subject to change without notice and pertains specifically to continental U.S.A. vehicles only.



2018 4RUNNER 4X4 SR5 V6

Model: 8664A
Year: 2018
Interior Color: BLACK GRAPHITE
Exterior Color: SUPER WHITE
Number of Cylinders: 6
VIN: JTEBU5JR2J5515010
Stock No.:

Total MSRP*:

\$37,944.00

17 CITY MPG | 20 HWY MPG

Standard Equipment

MECHANICAL & PERFORMANCE

4.0L DOHC 24-Valve V6 w/Dual Independent VVT-i; 270HP / 278 Lb.-Ft. Torque
Part-Time 4WD System with Active TRAC
5-Speed Auto Transmission w/ECT-i
Pwr-Assisted Rack-and-Pinion Steering
Hill-Start and Downhill Assist Control
Front and Rear Vented Disc Brakes
Front and Rr Stabilizer Bars; Skid Plates
17" Alloy Wheels; P265/70R17 Tires

SAFETY & CONVENIENCE

Star Safety System: Vehicle Stability Control, Traction Control, Anti-Lock Brake System with EBD, Brake Assist and Smart Stop Technology
Driver and Front Passenger: Advanced Airbag System, TAP (Thorax, Abdomen, Pelvis) Seat-Mounted Side Airbags, Knee Airbags and Active Headrests
All Row Roll-Sensing Side Curtain Airbags
LATCH-Lower Anchor & Tether for Children

EXTERIOR

Color-Key Bumpers, Overfenders, Outside Mirrors, Rear Spoiler, Door Handles, Silver Roof Rails and Fr & Rr Mud Guards
Tow Hitch Receiver w/7-&4-Pin Connector
Front Fog Lamps; Rear Privacy Glass
Projection Headlights, LED Taillights

INTERIOR

Air Conditioning w/Filter & 2nd-Row Vent
AM/FM/CD 6.1" Hi Res Touch Screen / USB
Bluetooth / HDRadio /AUX/ SXM-3Mo Trial
Fabric-Trimmed, 8-Way Power Driver Seat
40/20/40 Split, Recline & Fold-Flat 2nd-Row
Tilt/Telescopic Steering Wheel w/Cruise Control; Back Up Camera w/Projected Path
Keyless Entry; Power Sliding Rear Window
Power Door Locks & Windows w/Auto Up/Down
2 Fr/2 Rr/1 Cargo 12V & 120V Pwr Outlets
Multi-Info Display w/Elapsed Time, Cruise Range, Fuel Consumption, and Temperature

2018 Manufacturer's Suggested Retail Price, excludes the Delivery, Processing and Handling Fee, taxes, license, title and available or regionally required equipment. Actual Dealer price may vary. Pricing, specifications, standard features and available equipment are based on information available when this page was produced and subject to change without notice.

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Optional Equipment

50 State Emissions	\$0.00
Entune Premium Audio w/Integrated	\$345.00
Navigation Navigation and App Suite - Includes Entune Multimedia Bundle (6.1in High Resolution Touch-Screen with Split Screen Display, AM/FM CD Player With MP3/WMA Playback Capability, 8 Speakers, Auxiliary Audio Jack, USB 2.0 Port with iPod(R) Connectivity and Control, Advanced Voice Recognition, Hands- Free Phone Capability, Phone Book Access and Music Streaming Via Bluetooth(R) Wireless Technology), Siri(R) Eyes Free, HD Radio, HD Radio(TM) Predictive Traffic and Doppler Weather Overlay, AM/FM Cache Radio, SiriusXM(R) Satellite Radio with 3-Month Complimentary Sirius XM All Access Trial, and Gracenote(R) Album Cover Art. Access To Entune(R) App Suite Services is Subscription Free. See Toyota.Com/Entune For Details.	
Keep It Wild Savings	-\$500.00
All Weather Floor Liners/Cargo Tray	\$249.00
Cargo Cover	\$155.00
Exhaust Tip	\$90.00
Hitch Ball Mount	\$60.00
Preferred Owner's Portfolio	\$0.00
Roof Rack Cross Bars	\$185.00
Wheel Locks	\$80.00
Total Optional Equipment	\$664.00

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TOYOTA

2018 4RUNNER 4X4 SR5 V6

Vehicle Base Model	\$36,285.00
Delivery Processing and Handling	\$995.00
Total MSRP*	\$37,944.00

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