

REQUEST FOR QUOTATIONS

(GOODS OR GOODS AND SERVICES - THIS IS NOT AN ORDER)

RETURN QUOTATIONS TO: COUNTY OF MENDOCINO
841 Low Gap Road
Ukiah CA 95482
(707) 234-6050; (707) 463-4673 (fax)

QUOTE NUMBER: 86-17

Job/Project Description:
N/A

ISSUE DATE: 12-26-17

THIS BID/QUOTE MUST BE DELIVERED TO THE COUNTY PURCHASING AGENT
BEFORE 2:00 P.M OF THE DATE BELOW:

DUE DATE: 1-10-18

QUOTATIONS MUST BE RECEIVED BY CENTRAL SERVICES NO LATER THAN THE DATE AND TIME LISTED ABOVE

TO:



BIDDERS INSTRUCTIONS

- Please quote hereon your lowest price for the articles or services specified below. No charge for packing, drayage or for any other purpose will be allowed over and above the prices quoted.
- The right is reserved to accept or reject quotations on each item separately or as a whole.
- Fill in complete information before returning.
- If substitutes are offered give full explanation.
- Do not quote on articles you cannot supply.
- Please Read General Provisions (Attachment A), and General Conditions for Purchase Orders (Attachment B).
- All products delivered must conform to current specifications of Title 8, California Safety code – OSHA.
- Vendor agrees to be enrolled in the County of Mendocino ePayables program as the preferred payment method: ☐ Yes* ☐ No
If yes, please see attached "Mendocino County ePayables Information"

FOR DELIVERY TO: Central Services 841 Low Gap Road, Ukiah, CA 95482 FOB DESTINATION

ITEM NO.	AMT.	UNIT	DESCRIPTION	UNIT	UNIT PRICE	EXTENSION
1	1	ea.	2017 / 2018 Toyota Rav 4 LE, AWD, 2.5L, 4-Cyl, 6-speed automatic, Color: White			
			The model year will be 2017 if available, otherwise it will be a 2018 model			
			Please refer to attached Bid/Quote Specifications			
			This is a Sealed Bid, due by 2:00 pm on January 10 th , 2018			
			Please included a delivery date			
			Contact will be Dave Mendez Ph: (707) 234-6053, Email: mendezd@mendocinocounty.org			

THIS FORM MUST BE COMPLETED, SIGNED AND DATED FOR YOUR QUOTE TO BE VALID.

THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE ABOVE ARTICLES AND/OR SERVICES, AT THE PRICES AND TERMS STATED SUBJECT OT THE TERMS AND CONDITIONS OF THIS INVITATION FOR BID/QUOTE INCLUDING, WITHOUT LIMITATION, THE TERMS ON THE REVERSE SIDE HEREOF AND ATTACHED.

Signature: _____
Printed name: _____

Date _____

Phone: (____) _____ - _____
SUBJECT TO CASH DISCOUNT
OF _____ % in _____ DAYS

**ATTACHMENT A
RFQ GENERAL PROVISIONS**

1. BRANDS

Unless otherwise stated, the use of the name or a manufacturer, or of any special brand or make in describing any item contained in these specifications and proposals does not restrict quoters to that manufacturer's specific article. This means it's used to simply indicate the character or quality of the article desired. The equipment on which proposals are submitted must be acceptable as equal in character, quality, and utility to brand and/or make indicated herein. The make or grade of the article on which a quotation is submitted should be stated in the quotation in every instance. Unless otherwise stated, it will be understood to be the specific article named in the proposal.

2. QUOTATIONS

If quotation is on an "All or Nothing" basis, bidder must so state. Cash discount must be shown on quotation; otherwise prices will be considered net. Time of delivery is a part of the quotation and must be adhered to. If it is impossible to meet delivery specified in Request for Quotations, quoter shall state best delivery possible in the column provided opposite an individual item or in the space provided for all items. Time, if stated as a number of days, shall mean calendar days.

3. TAXES

Quoters must not include Federal Excise Taxes in quotation. Exemption certificate will be furnished to the successful quoter.

4. SAMPLES

Samples of items, when required, must be furnished free of expense to the County of Mendocino and if not destroyed by tests will, upon request, be returned at the quoter's expense. Samples of selected items may be retained for comparison.

5. SUBMISSION OF BIDS

Quotations and modifications or corrections thereof received after the closing time specified will not be considered. Quotations will not be accepted via telephone or facsimile unless specifically approved by the Purchasing Office in advance.

6. AWARDS

The County of Mendocino reserves the right to accept quotations on individual items listed, on groups of items, or on the proposal as a whole, to reject any and all quotations, to waive any informality in the quotations, and to accept the responsive quotation that appears to be for the best interest of the County of Mendocino. In determining the successful quoter, the quoted prices will be given prime consideration. However, quality, delivery, warranty, suitability, compatibility with existing equipment and manufacturer's and/or vendor's reputation will be considered along with any other relevant facts.

7. PAYMENT

Payments shall be made upon submission of itemized invoices in duplicate, at the prices stipulated on the purchase order, for supplies or equipment delivered and accepted or services rendered and accepted, less deductions, if any, as provided on the purchase order.

8. DISTRICT PARTICIPATION BY PUBLIC ENTITIES WITHIN MENDOCINO COUNTY

Any or all Mendocino County tax-supported agencies such as schools and cities within the jurisdiction of Mendocino County who wish to participate shall be included in this quote. However, a separate contract or purchase order originating with such an agency and based on the net prices herein shall be arranged by the vendor.

9. PRICES AND TERMS

Unless stipulated otherwise, prices and terms quoted herein shall be made available to other public agencies.

10. SUSTAINABLE PRACTICES AND PROCUREMENT OF RECYCLED PRODUCTS

The Board of Supervisors has committed the County of Mendocino to purchase and use recycled products which will contribute to the conservation and protection of the resources referenced within this bid/quote. Further, it is the policy of Mendocino County to:

- Institute practices that reduce waste by increasing efficiency and effectiveness; and
- Purchase products that minimize environmental impacts, toxins, pollution, and hazards to worker and community safety to the greatest extent practicable, and purchase products that include recycled content, are durable and long-lasting, conserve

energy and water, use agricultural fibers and residues, reduce greenhouse gas emissions, and use unbleached or chlorine-free manufacturing processes, are lead-free and mercury-free.

ATTACHMENT A
RFQ GENERAL PROVISIONS
(continued)

11. LOCAL VENDOR PREFERENCE

The County of Mendocino has established a local vendor preference. All informal and formal Invitations to Bid or Quote are evaluated with a 5% preference for local vendors. The vendor must claim local vendor preference to be considered. Please note the following exceptions:

- Those contracts which State Law or, other law or regulation precludes this local preference
- Public Works construction projects

“Local” vendor will be approved as such when, 1) it conducts business in an office with a physical location within the County of Mendocino; 2) it holds a valid business license issued by the County, and will be asked the name of the Local Agency which issued the license; and 3) business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference, said vendor will be asked the business address and how many years the business has been at that location.

12. PAYMENT OF PREVAILING WAGES

Pursuant to the provisions of the Labor Code of the State of California, the Department of Industrial Relations has made a determination of the rate of per diem wages to be paid on the prevailing rate of pay for regular, holiday and overtime work in the locality in which the public work is to be performed, for each craft, classification, or type of workman needed to execute the contract. All County of Mendocino projects greater than \$1,000 require that contractors adhere to Prevailing Wage requirements (California Labor Code, Sections 1770 through 1775). The rates can be found online here:

<http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>

13. CONTRACTOR REGISTRATION

Per Labor Code Section 1771.1(a) A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.

ATTACHMENT B
PURCHASE ORDER GENERAL CONDITIONS

The following provisions are hereby made a part of the Purchase Order contract and Vendor, by the acceptance of this order, the signer agrees thereto:

1. All products delivered must conform to the current specifications of Title 8, California Safety Code (CAL-OSHA).
2. No alteration in any of the terms, delivery, price, quality, quantities, or specifications of this order will be effective without prior consent of the Purchasing Agent of the County of Mendocino.
3. No charges will be allowed for packing, wrapping bags, containers, reels, etc., unless otherwise specified.
4. Time of delivery is part of the essence of this contract and the order is subject to cancellation for failure to deliver on time.
5. Materials purchased are subject to the approval of the County of Mendocino and, if rejected, are held subject to Vendor's risk and expenses incurred for their return.
6. PURCHASE ORDER NUMBER MUST appear on all invoices, packing lists, packages, shipping notices, instruction manuals, and any correspondence.
7. ITEMIZED PACKING LIST shall be enclosed in each box or package.
8. All specifications and plans referred to in this order shall form a part of the contract.
9. Vendor warrants articles supplied under this contract to conform to specifications herein, to be fit and sufficient for the purpose manufactured, merchantable, of good material and workmanship, and free from defect.
10. Purchase Orders will be paid only after all items on the order have been shipped and received and all invoices have been received by the Purchasing Agent.
11. Cash discount period on all invoices shall commence on the date correctly completed invoice(s) or shipment is received by the County of Mendocino, whichever is later. If an adjustment or damage occurs on a shipment subject to cash discount, discount will be taken effective on the date final approval for payment is authorized. For the purpose of earning the discount, payment is deemed to be made on the date of mailing of the County warrant or check.
12. The County of Mendocino must pay California state and local sales tax, unless Purchase Order specifically indicates exemption.
13. The County of Mendocino is exempt from Federal Excise and Transportation taxes. Exemption certificate will be furnished upon request.
14. Liens: Vendor, by accepting this Purchase Order, warrants and represents that the goods, wares, or merchandise ordered herein are free and clear from all claims and liens of any nature.
15. Vendor shall hold the County of Mendocino, its officers, agents, servants, and employees harmless from liability of any nature or kind because of use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, articles or appliances furnished or used under this order, and agrees to defend, at its own expense, any and all action brought against the County of Mendocino or Vendor because of the unauthorized use of such articles.
16. By Board Resolution, any claim over six months old must be presented to the Board of Supervisors for payment approval.
17. Upon Vendor request, the County of Mendocino will pay up to 50% down prior to receiving the items and the remaining 50% will be paid after the items are delivered to the destination. In no instance shall the County of Mendocino pay more than 50% prior to receiving the items.

MENDOCINO COUNTY ePAYABLES INFORMATION

The County of Mendocino is currently making electronic payments to all of our vendors and suppliers who qualify. To achieve this more efficient form of payment, the County has partnered with Bank of America and their ePayables credit card program. This electronic initiative will yield many benefits to its participants:

- Expedited receipt of cash – electronic payments provide cash flow benefits by eliminating mail and paper check float
- Elimination of check processing costs
- Remittance data transmitted with payment for more efficient back-end reconciliation
- No collection costs associated with lost or misplaced checks
- Reduced exposure to check fraud
- More efficient handling of exception items
- Fits with existing accounting software – requires no purchase of software, no modifications to existing accounts receivable system and no change to bank accounts.
- Going green with paperless electronic payments help conserve the environment by eliminating printing and mailing of paper checks.

For information regarding the payment process, please contact Margaret Yates yatesm@mendocinocounty.org or [707-234-6869](tel:707-234-6869).

Additional information regarding the Bank of America Program is also available at:

http://corp.bankofamerica.com/business/ci/landing/epayables-vendors?cm_mmc=sb-general_-vanity_-sg01vn000r_epayablesvendors_-na

If vendor agrees to be enrolled as an ePayables vendor, the Auditor's office will email them a welcome letter with instructions on how to sign-up.

Vehicle Quote Summary

Company Name: _____

Complete Address: _____

Telephone Number: _____

E-mail Address: _____

Authorized Signature: _____

Print Name & Title: _____

Item #: 1 2017/2018 Toyota Rav 4 LE, AWD, per attached specification

Make: _____ **Model:** _____

QTY	UOM	UNIT COST	TIRE RECYCLE FEE	FREIGHT	UNIT TOTAL	EXTENDED AMOUNT	NO BID
1	EA	_____	8.75 ea.	_____	_____	_____	•

The following notes apply to this quote:

- Quotes must be signed by an authorized representative of the Company.
- Prior to Bid Opening Date and Time, quotes must be submitted in a sealed envelope with the Bid Number and Opening Date clearly identified to:

Mendocino County
Central Services Division
841 Low Gap Road
Ukiah, CA 95482

COUNTY OF MENDOCINO – FACILITIES AND FLEET DIVISION

SPECIFICATION: MOTOR VEHICLE

SMALL SUV

TOYOTA RAV 4 LE

QUANTITY NEEDED: 1

COLOR: WHITE

VENDOR: _____

VEHICLE DESCRIPTION: _____ **SMALL AWD SUV TOYOTA RAV 4 LE** _____

REPLACEMENT;

ADDITION; INFORMATION SERVICES 0711

SPECIFICATION	INCLUDED	NOT- INCLUDED	OTHER OPTIONS
FUEL ECONOMY			
City min.			
Highway min.			
Combined:			
Fuel: Regular Unleaded			
POWER TRAIN			
Engine:			
Horse Power:			
Drive Type: AWD			
Transmission: 6 Speed Automatic			
SUSPENSION & HANDLING			
Front Suspension:			
Rear Suspension:			
Steering Activation:			
Steering Type:			
Brakes: 4-Wheel Disc			
ABS			
WHEELS AND TIRES			
Tires:			
Wheel Diameter: 18"			
Wheel Width: 7.5"			
Spare tire - Compact			
SAFETY AND SECURITY			
Driver and Passenger Front Impact Airbag			
Driver Side Impact Airbag: Seat-mounted			
Passenger Side Impact Airbag: Seat-mounted			
Overhead Airbag 1 st and 2 nd row: Curtain			
Airbag Occupancy Sensor			
Side Impact Beams			
Height-Adjustable Seatbelts: Front			

Seatbelt Pre-Tensioners: Front			
ABS: 4-Wheel			
Illuminated Entry			
Illuminated Ignition Switch			
Electronic Stability Control			
Panic Alarm			
Security System			
Immobilizer			
LIGHTING AND INSTRUMENTS			
Headlight Beam:			
Exterior Light Control: Fully Automatic			
Delay Off Headlamps			
Daytime Running Lights			
Dome Light Fade			
Illuminated Entry			
Front Reading Lights			
Windshield Wipers: Variable/Intermittent			
Window Tint Light			
Tachometer			
Engine Temperature Gauge			
Low Fuel Warning			
Low Tire Pressure Warning: Tire Specific			
Maintenance Reminder			
Driver Information: Center			
Exterior Temperature			
Clock in Radio Display			
Wireless Phone Connectivity: Bluetooth			
Trip Computer			
BODY EXTERIOR			
Body Material: Full Galvanized Steel			
Number of Doors:			
Driver Mirror:			
Passenger Mirror:			
Front Bumper: Body-colored			
Rear Bumper: Body-colored			
VEHICLE INTERIOR			
Air Conditioning: Manual			
External Digital Memory Control			
Door Locks: Power with 2 Stage Unlock			
Remote/Keyless Entry: Key Fob (all doors)			
Windows: Power			
Cruise Control w/Steering Wheel Controls			
Cruise Control w/Steering Wheel Controls			
Front Beverage Holders			
12V DC Power Outlet:			
Passenger Door Bin: Yes			
Floor Console:			
Glove Box: Illuminated			
Driver Vanity Mirror: Illuminated			
Tilting Steering Wheel: Manual			
Telescoping Steering Wheel: Manual			
SEATS AND TRIM			
Bench Seat			

Seating Capacity:			
Driver Seat Direction Control:			
Front Passenger Seat Direction Control:			
Front Head Restraints: Adjustable			
Seat Material: Vinyl			
Floor Mats: Vinyl			
Floor Trim: Carpet			
Headliner: Cloth			
Steering Wheel: Leather			
ENTERTAINMENT/COMMUNICATION			
AM/FM			
External Digital Memory			
Voice-Activated Audio			
Speakers:			
Antenna: Window Grid			
Wireless Phone Connectivity: Bluetooth			
CAPACITIES			
Seating:			
Passenger Volume			
Max Cargo Volume:			
Fuel Tank Capacity:			
WARRANTY			
Basic: 36 Month			
Basic Distance: 36,000 Miles			
Powertrain: 5 Years			
Powertrain Distance: 60,000 Miles			
Roadside Assistance: 2 Years/Unlimited Miles			
Corrosion Perforation: 5 Years			
Corrosion Perforation Distance: Unlimited Miles			
ADD-ONS			
PRICE			
LICENSE			

WARRANTY: The manufacturer's regular new vehicle warranty shall apply to each vehicle procured against this specification. All warranty certificates and/or cards shall be supplied with each vehicle delivered. The warranty shall be factory authorized and shall cover not less than three (3) years/36,000 miles bumper to bumper, no charge parts and labor, starting from the date the vehicle is placed into service. The receiving agency will notify the dealer of the actual "in-service" date. All emission-related components shall be warranted in compliance with CARB and Federal requirements.

DOCUMENTATION PREPARED AS FOLLOWS:

County of Mendocino
841 Low Gap Road
Ukiah, CA 95482

NOTE: If "Included" is checked that means "as specified". If "Not Included" is checked that means the specification is different and a separate sheet of paper must accompany your bid package explaining the exception to the specification.

VENDOR TO GIVE COUNTY A MINIMUM OF 48 HOURS ADVANCED DELIVERY NOTICE

A SIGNATURE IS REQUIRED ON EVERY SPECIFICATION SHEET.

COMPANY NAME: _____

SIGNATURE: _____

DATE: _____

NOTICE: YOUR BID WILL BE REJECTED IF YOU FAIL TO COMPLETE AND RETURN THE SPECIFICATION SHEETS ALONG WITH THE "REQUEST FOR QUOTATIONS" FORM COMPLETED AND SIGNED.

2017 RAV4 LE

All-Wheel Drive, 2.5L 4-Cyl. Engine, 6-Speed Automatic

STARTING MSRP \$25,810

EXTERIOR COLOR

Super White \$0

INTERIOR COLOR

Black Fabric \$0

PACKAGES

Roof rails with options \$280

ACCESSORIES

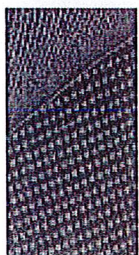
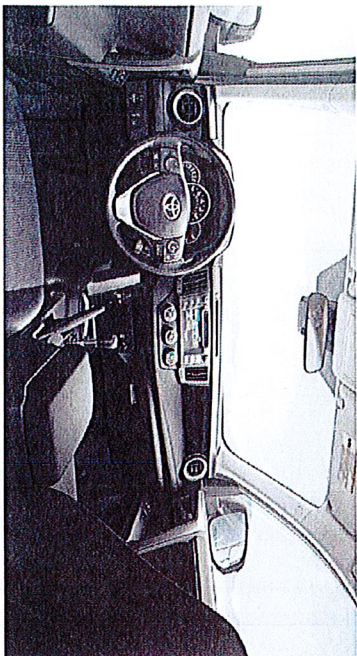
DELIVERY, PROCESSING & HANDLING FEE \$995



\$0 (No Cost)¹

TOTAL PRICE (MSRP) (AS BUILT)¹⁵ **\$27,085**

YOUR 2017



TOYOTA

Let's
Go
Places

YOUR RAV4 SPECIFICATIONS

Mechanical/Performance

Engine	2.5-Liter 4-Cylinder DOHC 16-Valve with Dual VVT-i, 176 hp @ 6000 rpm/172 lb.-ft. @ 4100 rpm
Emission Rating	Ultra Low Emission Vehicle II (ULEV-II)
Ignition	Electronic, with Toyota Direct Ignition (TDI)
Transmission	6-speed Electronically Controlled automatic Transmission with Intelligence (ECT-i)
Body Construction	Unitized body
Drivetrain	Dynamic Torque-Control AWD
Suspension	Independent MacPherson strut front suspension with stabilizer bar; double wishbone style multi-link rear suspension with stabilizer bar
Steering	Electric Power Steering (EPS); power-assisted rack-and-pinion
Brakes	Power-assisted ventilated front disc brakes, solid rear disc brakes and Star Safety System™
Cold Area Equipment	Heavy-duty battery, heavy-duty starter, heavy-duty heater and cold weather engine coolant
Steering	
Turning circle diameter, curb to curb (ft.), 17-in. wheels	34.8

Exterior Dimensions (in.)

Overall height (without roof rails)	65.9
Overall height (with roof rails)	67.1
Overall width	72.6
Overall length	183.5
Wheelbase	104.7
Track (front/rear), 17-in. wheels	61.8/61.8

Interior Dimensions, front/second-row seats (in.)

Head room without moonroof	39.8/38.9
Shoulder room	57.3/55.4
Hip room	54.3/48.9
Leg room	42.6/37.2
Seating capacity	5

Off-Highway

Approach/departure angle (degrees)	28/21
Ground clearance (in.)	6.1

Weights/Capacities

Curb weight (lb.)	3670
Gross Vehicle Weight Rating (GVWR) (lbs.)	4640
Cargo volume (cu. ft.), ¹ total behind front/second-row seats	73.4/38.4
Fuel tank (gal.)	15.9
Tow capacity ²	1500

Tires

Size	P225/65R17
Spare	Temporary (P165/80R17ST)

MPG/Other/Price

Mileage Estimates (city/highway/combined) ³	22/28/25
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YOUR RAV4 FEATURES

EXTERIOR

Halogen projector-beam headlights with auto on/off feature
Halogen Daytime Running Lights (DRL)
Color-keyed rear spoiler
Dynamic Torque-Control AWD
17-in. wide-vent steel wheels with wheel covers and P225/65R17 tires
Color-keyed roof-mounted shark-fin antenna

INTERIOR

Air conditioning with air filter
Backup camera ³ with projected path static lines
Entune™ Audio — includes Entune™ Multimedia Bundle ⁶ (6.1-in. touch-screen display, AM/FM CD player, MP3/VMA playback capability, six speakers, auxiliary audio jack, USB 2.0 port ⁷ with iPod™ connectivity and control, advanced voice recognition, ⁸ hands-free phone capability, phone book access and music streaming ¹⁰ via Bluetooth [®] wireless technology) with integrated backup camera display ⁹ with static guidelines
ECO and Sport Modes
Day/night rearview mirror
Cruise control
Tilt/telescopic urethane steering wheel with audio, Multi-Information Display (MID), voice recognition and Bluetooth [®] hands-free phone controls
Fabric-trimmed 6-way adjustable driver's seat with seatback pocket; 4-way adjustable front passenger seat with seatback pocket

SAFETY/CONVENIENCE

Toyota Safety Sense™ P (TSS-P) ¹¹ — Pre-Collision System ¹² with Pedestrian Detection ¹³ (PCS w/PD), Lane Departure Alert with Steering Assist (LDA w/SA), ¹⁴ Automatic High Beams (AHB) ¹⁵ and Dynamic Radar Cruise Control (DRCC) ¹⁶
Star Safety System™ — includes Enhanced Vehicle Stability Control (VSC), ¹⁷ Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) ¹⁸ and Smart Stop Technology™ (SST) ¹⁹
Hill Start Assist Control (HAC) ²⁰
Trailer-Sway Control (TSC) ²¹
Tire Pressure Monitor System (TPMS) ²²
Driver and front passenger Advanced Airbag System; driver knee airbag; front passenger seat-cushion airbag; driver and front passenger seat-mounted side airbags; and front- and second-row Roll-sensing Side Curtain Airbags (RSCA) ²³

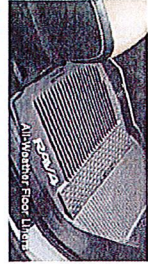
Color-keyed outside door handles

Power outside mirrors with folding feature and blind spot mirrors ⁴
Washer-linked intermittent windshield wiper and intermittent rear window wiper
Rear window defogger with timer
Privacy glass on rear side, quarter and liftgate windows
Acoustic noise-reducing front windshield

Fabric-trimmed 60/40 split, reclining, fold-flat second-row seat with center armrest
Power windows with driver auto down
Power door locks with shift-linked automatic lock/unlock feature
Remote keyless entry system ²
Illuminated entry system (key illumination, interior light and front personal light)
Center armrest with console storage box
Eight cup/bottle holders
Door panel storage pockets
Three front 12V power outlets (two in front row, one in second row)
Dual sun visors with vanity mirrors
Overhead console with integrated sunglasses holder

Driver and front passenger Whiplash-Injury-Lessening (WIL) seats ²⁴
3-point seatbelts in all seating positions, with adjustable front seatbelt anchors
Driver and front passenger seatbelt pretensioners with force limiters
Driver-side Emergency Locking Retractor (ELR) and Automatic Emergency Locking Retractor (ALR/ELR) on all passenger belts
Driver and front passenger seatbelt warning system
LATCH (Lower Anchors and Tethers for Children) includes lower anchors and tether anchors on outboard second-row seats
Child-protector rear door locks
Engine immobilizer ²⁵

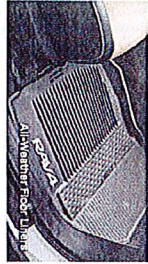
Accessory Packages



All-Weather Liner Package
\$ 249 *Installed MSRP



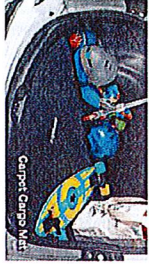
Carpet Mat Package
\$ 225 *Installed MSRP



Four Season Mat/Liner Package
\$ 364 *Installed MSRP



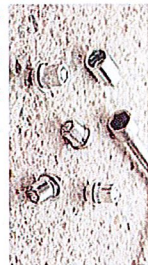
Preferred Accessory Package
\$ 304 *Installed MSRP



Protection Package
\$ 479 *Installed MSRP



Protection Package
\$ 528 *Installed MSRP



Alloy Wheel Locks
\$ 65 *Installed MSRP



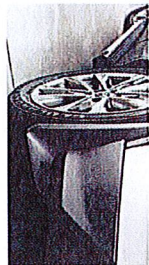
Body Side Moldings
\$ 209 *Installed MSRP



Door Edge Guard
\$ 125 *Installed MSRP



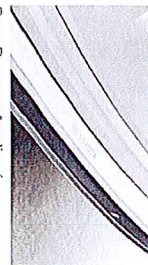
Fog Lights
\$ 355 *Installed MSRP



Mudguards
\$ 129 *Installed MSRP



Paint Protection Film
\$ 395 *Installed MSRP



Rear Bumper Appliqué
\$ 69 *Installed MSRP



Rear Bumper Protector
\$ 139 *Installed MSRP



Roof Rack Cross Bars
\$ 315 *Installed MSRP



Running Boards
\$ 549 *Installed MSRP



Tow Hitch Receiver
\$ 475 **Parts Only

Exterior

*Installed MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice.
**Installation not included. See your local Toyota dealer for installed pricing. Prices and product availability are subject to change without notice.

Interior



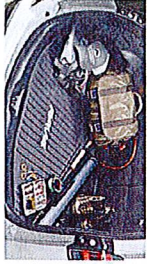
All-Weather Floor Liners
\$ 149 **Parts Only



Cargo Net - Envelope
\$ 49 *Installed MSRP



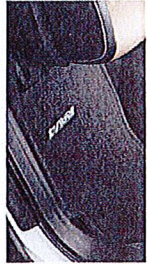
Cargo Net Hammock
\$ 99 *Installed MSRP



Cargo Tray
\$ 100 *Installed MSRP



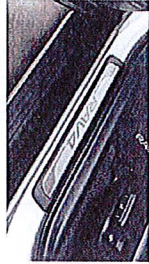
Carpet Cargo Mat
\$ 95 *Installed MSRP



Carpet Floor Mats
\$ 129 **Parts Only



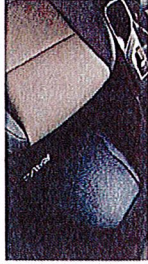
Door Sill Applique
\$ 65 *Installed MSRP



Door Sill Protectors
\$ 199 *Installed MSRP



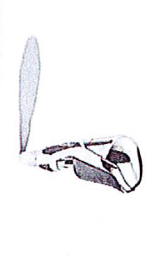
First Aid Kit
\$ 30 *Installed MSRP



Interior Light Kit
\$ 185 *Installed MSRP



Security System
\$ 350 *Installed MSRP



Shift Knob
\$ 160 *Installed MSRP

Installed MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice.

Warranties

Every Toyota Car, Truck and SUV is built to exceptional standards. And that's not idle boasting. We back it up with these Limited Warranty Coverages:

Basic: 36 months/36,000 miles (all components other than normal wear and maintenance items).

Hybrid-Related Component Coverage: Hybrid-related components for hybrid vehicles are covered for 8 years/100,000 miles. The HV battery may have longer coverage under emissions warranty. Refer to applicable Owner's Warranty Information booklet for details.

Powertrain: 60 months/60,000 miles (engine, transmission/transaxle, front-wheel drive, rear-wheel drive, seatbelts and airbags).

Rust-Through: 60 months/unlimited miles (corrosion perforation of sheet metal).

Emissions: Coverages vary under Federal and California regulations. Refer to applicable Owner's Warranty Information booklet for details.

Accessories: For accessories purchased at time of the new vehicle purchase, the Toyota Accessory Warranty coverage is in effect for 36 months or 36,000 miles (whichever comes first) from the vehicle's in-service date, which is the same coverage as the Basic coverage of the Toyota New Vehicle Limited Warranty.

TOYOTA CARE



ToyotaCare
Covers normal factory scheduled service. Plan is 2 years or 25K miles, whichever comes first. The new Toyota vehicle cannot be part of a rental or commercial fleet, or a limo or taxi vehicle. See plan for complete coverage details.
See participating Toyota dealer for details.

For dealer-installed accessories purchased after the new vehicle purchase, the coverage is 12 months or 12,000 miles (whichever comes first) from the date the accessory was installed on the vehicle, or the remainder of the 36 months or 36,000 miles Basic coverage from the vehicle's in-service date, whichever provides greater coverage, with the exception of car covers. Car covers are warranted for 12 months from the date of purchase and do not assume any coverage under the Toyota New Vehicle Limited Warranty.

For customers (non-dealer) installed accessories purchased after the new vehicle purchase, the coverage is 12 months or 12,000 miles (whichever comes first), from the purchase date of the accessory.

You may be eligible for transportation assistance if it's necessary that your vehicle be kept overnight for repairs covered under warranty. Please see your authorized Toyota dealership for further details.

For complete details about Toyota's warranties, please refer to the applicable Owner's Warranty Information booklet or see your Toyota dealer.

1. Cargo and load capacity limited by weight and distribution. 2. Before towing, confirm your vehicle and trailer are compatible, hooked up and loaded properly and that you have any necessary additional equipment. Do not exceed any Weight Ratings and follow all instructions in your Owner's Manual. The maximum you can tow depends on the total weight of any cargo, occupants and available equipment. Calculated with new SAE J2807 method. 4. Do not rely exclusively on the blind spot mirror. Always look over your shoulder and use your turn signal. There are limitations to the function, detection and range of the mirror. See Owner's Manual for additional limitations and details. 5. The backup camera does not provide a comprehensive view of the rear area of the vehicle. You should also look around outside your vehicle and use your mirrors to confirm rearward clearance. Environmental conditions may limit effectiveness and view may become obscured. See Owner's Manual for additional limitations and details. 6. Entune™ is a trademark of Toyota Motor Corporation. Always drive safely, obey traffic laws and focus on the road while driving. Services vary by phone/carrier. Functionality depends on many factors. Services subject to change. For enrollment and more details, see toyota.com/entune. 7. May not be compatible with all mobile phones, MFi/Android players and like models. 8. iPod and iPhone are registered trademarks of Apple Inc. All rights reserved. 9. Advanced voice recognition capabilities vary by heat unit. 10. Apps/services vary by phone/carrier; functionality depends on many factors. Speed apps use large amounts of data; you are responsible for charges. Apps and services subject to change. See toyota.com/entune for details. 11. The Bluetooth® word mark and logos are registered trademarks owned by Bluetooth SIG, Inc., and any use of such marks by Toyota is under license. A compatible Bluetooth-enabled phone must first be paired. Phone performance depends on software, coverage and carrier. 13. Drivers are responsible for their own safe driving. Always pay attention to your surroundings and drive safely. Depending on the conditions of roads, weather and the vehicle, the system(s) may not work as intended. See Owner's Manual for additional limitations and details. 14. The TSS Pre-Collision System is designed to help avoid or reduce the crash speed and damage in certain frontal collisions only. It is not a substitute for safe and attentive driving. System effectiveness is dependent on road, weather and vehicle conditions. See Owner's Manual for additional limitations and details. 15. The Pedestrian Detection system is designed to detect a pedestrian ahead of the vehicle, determine if impact is imminent and help reduce impact speed. It is not a substitute for safe and attentive driving. 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Dynamic Radar Cruise Control is designed to assist the driver and is not a substitute for safe and attentive driving practices. System effectiveness is dependent on road, weather and traffic conditions. See Owner's Manual for additional limitations and details. 19. Vehicle Stability Control is an electronic system designed to help the driver maintain vehicle control under adverse conditions. It is not a substitute for safe and attentive driving practices. Factors including speed, road conditions, weather and driver steering input can all affect whether VSC will be effective in preventing a loss of control. See Owner's Manual for additional limitations and details. 20. Brake Assist is designed to help the driver take full advantage of the benefits of ABS. It is not a substitute for safe driving practices. Braking effectiveness also depends on proper vehicle maintenance, and tire and road conditions. See Owner's Manual for additional limitations and details. 21. Smart Stop Technology operates only in the event of certain simultaneous brake and accelerator pedal applications. When engaged, the system will reduce power to help the brakes bring the vehicle to a stop. Factors including speed, road conditions and driver input can all impact stopping distance. Smart Stop Technology is not a substitute for safe and attentive driving and does not guarantee instant stopping. Please see your Owner's Manual for further details. 22. HAC is designed to help minimize backward rolling on steep ascents. It is not a substitute for safe driving judgment and practices. Factors including grade, surface conditions and driver input can all affect whether HAC will be effective in preventing a loss of control. Please see your Owner's Manual for further details. 23. Trailer Sway Control (TSC) is an electronic system designed to help the driver maintain vehicle control under adverse conditions. It is not a substitute for safe driving practices. Factors including speed, road conditions, weather and driver steering input can all affect whether TSC will be effective in preventing a loss of control. See Owner's Manual for additional limitations and details. 24. The Toyota Tire Pressure Monitor alerts the driver when the pressure is critically low. For optimal tire wear and performance, tire pressure should be checked regularly with a gauge; do not rely solely on the monitor system. See Owner's Manual for details. 25. All airbag systems are Supplemental Restraint Systems. All airbags (if installed) are designed to inflate only under certain conditions and in certain types of severe collisions. To decrease the risk of injury from an inflating airbag, always wear seatbelts and sit upright in the middle of the seat as far back as possible. Do not put objects in front of an airbag or around the seatbelt. Do not use a rearward-facing child seat in any front passenger seat. See Owner's Manual for further information/warnings. 26. Whiplash Injury Lessening front seats can help reduce the severity of whiplash injury in certain rear-end collisions. 27. The engine immobilizer is a state-of-the-art anti-theft system. When you reset your key into the ignition switch or bring a Smart Key fob into the vehicle, the key transmits an electronic code to the vehicle. The engine will only start if the code in the transponder chip inside the key/fob matches the code in the vehicle's immobilizer. Because the transponder chip is embedded in the key/fob, it can be costly to replace. If you lose a key or fob, your Toyota dealer can help. Alternatively, you can find a qualified independent locksmith to perform high-security key services by contacting your local Yellow Pages or by contacting www.ada.org. 28. Installed MSRP is the Manufacturer's Suggested Retail Price for accessories installed by the manufacturer. Actual prices for dealer installed accessories may vary. Please see your local Toyota dealer for pricing. Prices and product availability are subject to change without notice. 29. Installation not included. See your local Toyota dealer for installed pricing. Prices and product availability are subject to change without notice. 30. Be sure to obey traffic regulations and maintain awareness of road and traffic conditions at all times. Apps/services vary by phone/carrier; functionality depends on many factors. Speed apps use large amounts of data; you are responsible for charges. Apps and services subject to change. Availability and accuracy of the information provided by Scout24 GPS Link is dependent upon many factors. Use common sense when relying on information provided. Services and programming subject to change. Services not available in every city or roadway. See toyota.com/entune for details. Scout24 is a registered trademark of Telerev, Inc.

Some vehicles are shown with available equipment. Seatbelts should be worn at all times. Please do not allow passengers to ride in. All information in this brochure is based on data available at time of posting, is subject to change without notice and pertains to the cargo area. For details on vehicle specifications, standard features and available equipment in your area, contact your Toyota dealer. A vehicle with particular equipment may not be available at the dealership. Ask your Toyota dealer to help locate a specifically equipped vehicle.

2018 RAV4 LE

All-Wheel Drive, 2.5L 4-Cyl., 6-Speed Automatic

STARTING MSRP \$25,810

EXTERIOR COLOR

Super White \$0

INTERIOR COLOR

Black Fabric \$0

PACKAGES

Roof rails with options \$280

ACCESSORIES

DELIVERY, PROCESSING & HANDLING FEE \$995



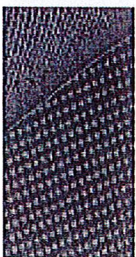
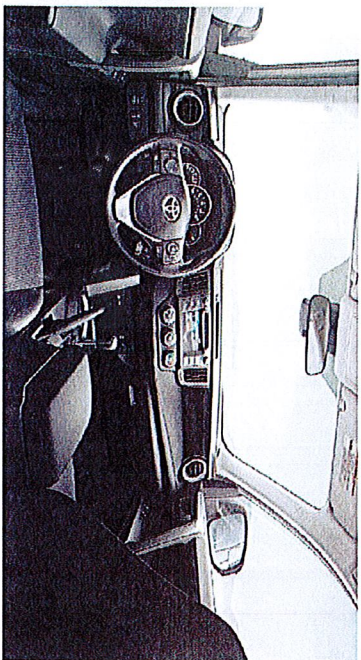
\$0 (No Cost)¹

TOTAL PRICE (MSRP) (AS BUILT)¹⁵ **\$27,085**

YOUR 2018



RAV4—shown with optional leather mode in gray.



TOYOTA

Let's
Go
Places

YOUR RAV4 SPECIFICATIONS

Mechanical/Performance	
Engine	2.5-Liter 4-Cylinder DOHC 16-Valve with Dual VVT-i, 176 hp @ 6000 rpm/172 lb.-ft. @ 4100 rpm
Emission Rating	Ultra Low Emission Vehicle II (ULEV-II)
Ignition	Electronic, with Toyota Direct Ignition (TDI)
Transmission	6-speed Electronically Controlled automatic Transmission with intelligence (ECT-i)
Body Construction	Unilized body
Drivetrain	Dynamic Torque-Control AWD with center differential lock
Suspension	Independent MacPherson strut front suspension with stabilizer bar, double wishbone style multi-link rear suspension with stabilizer bar
Steering	Electric Power Steering (EPS); power-assisted rack-and-pinion
Brakes	Power-assisted ventilated front disc brakes, solid rear disc brakes and Star Safety System™
Cold Area Package	Heavy-duty battery, heavy-duty starter, heavy-duty heater and cold weather engine coolant
Steering	
Turning circle diameter, curb to curb (ft.), 17-in. wheels	34.8
Exterior Dimensions (in.)	
Overall height (without roof rails)	65.9
Overall height (with roof rails)	67.1
Overall width	72.6
Overall length	183.5
Wheelbase	104.7
Track (front/rear), 17-in. wheels	61.8/61.8
Interior Dimensions, front/second-row seats (in.)	
Head room without moonroof	39.8/38.9
Shoulder room	57.3/55.4
Hip room	54.3/48.9
Leg room	42.6/37.2
Seating capacity	5
Off-Highway	
Approach/departure angle (degrees)	28/21
Ground clearance (in.)	6.1
Weights/Capacities	
Curb weight (lb.)	3570
Gross Vehicle Weight Rating (GVWR) (lbs.)	4640
Cargo volume (cu. ft.), ¹ total behind front/second-row seats	73.4/38.4
Fuel tank (gal.)	15.9
Tow capacity ²	1500
Tires	
Size	P225/65R17
Type	All-Season steel-belted radial blackwalls
Spare	Temporary (P165/80R17S/T)
MPG/Other/Price	
Mileage Estimates (city/highway/combined) ³	22/28/25

YOUR RAV4 FEATURES

EXTERIOR

Halogen projector-beam headlights with auto on/off feature
Halogen Daytime Running Lights (DRL)
Color-keyed rear spoiler with LED brake light
Dynamic Torque-Control AWD with center differential lock
17-in. wide-vent steel wheels with wheel covers and P225/65SR17 tires
Color-keyed roof-mounted shark-fin antenna

INTERIOR

Air conditioning with in-cabin air filter
Backup camera ³ with projected path static lines
Entune [®] Audio — includes Entune [®] Multimedia Bundle ⁶ (6.1-in. touch-screen display, AM/FM CD player, MP3/WMA playback capability, six speakers, auxiliary audio jack, USB 2.0 port ⁷ with iPod [®] connectivity, and control, advanced voice recognition, ⁸ hands-free phone capability, phone book access and music streaming ⁹ via Bluetooth [™] wireless technology) with integrated backup camera ³ display with projected path static gridlines
ECO and Sport Modes
Day/night rearview mirror
Cruise control
Tilt/telescopic urethane steering wheel with audio, Multi-Information Display (MID), voice recognition and Bluetooth [™] hands-free phone controls
Fabric-trimmed 6-way adjustable driver's seat with seatback pocket; 4-way adjustable front passenger seat with seatback pocket

SAFETY/CONVENIENCE

Toyota Safety Sense [™] P (TSS-P) ¹⁰ — Pre-Collision System ¹² with Pedestrian Detection ¹³ (PCS w/PD), Lane Departure Alert with Steering Assist (LDA w/SA), ¹⁶ Automatic High Beams (AHB) ¹⁷ and Dynamic Radar Cruise Control (DRCC) ¹⁸
Star Safety System [™] — includes Enhanced Vehicle Stability Control (VSC), ¹⁹ Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) ²⁰ and Smart Stop Technology [™] (SST) ²¹
Hill Start Assist Control (HAC) ²²
Trailer-Sway Control (TSC) ²³
Tire Pressure Monitor System (TPMS) ²⁴
Driver and front passenger Advanced Airbag System; ²⁵ driver knee airbag; front passenger seat-cushion airbag; driver and front passenger seat-mounted side airbags; and front- and second-row Roll-Over Sensing Side Curtain Airbags (RSCA)

Color-keyed outside door handles

Power outside mirrors with folding feature and blind spot mirrors⁴

Washer-linked intermittent windshield wiper and intermittent rear window wiper

Rear window delugger with liner

Privacy glass on rear side, quarter and liftgate windows

Acoustic noise-reducing UV reduction glass front windshield

Fabric-trimmed 60/40 split, reclining, fold-flat second-row seat with center armrest

Power windows with driver auto down

Power door locks with shift-linked automatic lock/unlock feature

Remote keyless entry system²

Illuminated entry system (key illumination, interior light and front personal light)

Center armrest with console storage box and tray

Eight cup/bottle holders

Door panel storage pockets

Three 12V auxiliary power outlets (two in front row, one in second row)

Dual sun visors with vanity mirrors

Overhead console with integrated sunglasses holder

Driver and front passenger Whiplash-Injury-Lessening (WIL) seats²⁶

3-point seatbelts in all seating positions, with adjustable front seatbelt anchors

Driver and front passenger seatbelt pretensioners with force limiters

Driver-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger belts

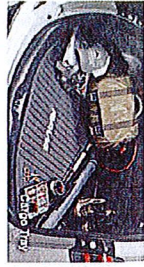
Driver and front passenger seatbelt warning system

LATCH (Lower Anchors and Tethers for Children) includes lower anchors and tether anchors on outboard second-row seats

Child-protector rear door locks

Engine immobilizer²⁷

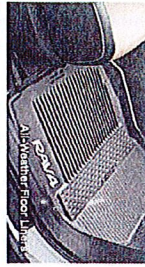
Accessory Packages



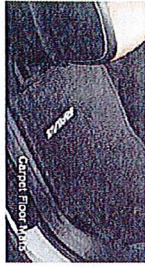
All-Weather Liner Package
\$ 239 **Installed MSRP



Carpet Mat Package
\$ 225 **Installed MSRP



Four Season Mat/Liner Package
\$ 364 **Installed MSRP



Preferred Accessory Package
\$ 304 **Installed MSRP

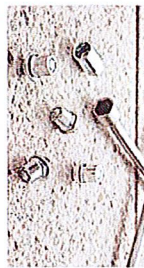


Protection Package
\$ 479 **Installed MSRP



Protection Package
\$ 528 **Installed MSRP

Exterior



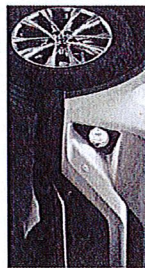
Alloy Wheel Locks
\$ 41 *Parts Only



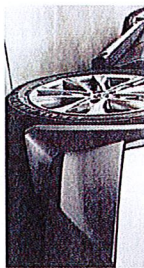
Body Side Moldings
\$ 155 *Parts Only



Door Edge Guard
\$ 94 *Parts Only



Fog Lights
\$ 355 **Installed MSRP



Mudguards
\$ 80 *Parts Only



Paint Protection Film
\$ 485 *Parts Only



Rear Bumper Appliqué
\$ 59 *Parts Only



Rear Bumper Protector
\$ 129 *Parts Only



Roof Rack Cross Bars
\$ 315 **Installed MSRP



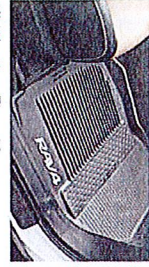
Running Boards
\$ 499 *Parts Only



Tow Hitch Receiver
\$ 475 *Parts Only

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Interior



All-Weather Floor Liners
\$ 149 *Parts Only



Cargo Net - Envelope
\$ 42 *Parts Only



Cargo Net Hammock
\$ 99 **Installed MSRP



Cargo Tote
\$ 48 *Parts Only



Cargo Tray
\$ 99 *Parts Only



Carpet Cargo Mat
\$ 94 *Parts Only



Carpet Floor Mats
\$ 129 *Parts Only



Coin Holder/Ashtay Cup
\$ 17 *Parts Only



Door Sill Applique
\$ 40 *Parts Only



Door Sill Protectors
\$ 179 *Parts Only



Emergency Assistance Kit
\$ 59 *Parts Only



First Aid Kit
\$ 30 **Installed MSRP



Interior Light Kit
\$ 85 *Parts Only



Remote Engine Starter
\$ 399 *Parts Only



Security System
\$ 285 *Parts Only



Shift Knob
\$ 149 *Parts Only



Universal Tablet Holder
\$ 79 *Parts Only

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The Bluetooth® word mark and logos are registered trademarks owned by Bluetooth SIG, Inc., and any use of such marks by Toyota is under license. A compatible Bluetooth®-enabled phone must first be paired. Phone performance depends on software, coverage and carrier. 12. With power liftgate function on XLE gas models only. 13. Drivers are responsible for their own safe driving. Always pay attention to your surroundings and drive safely. Depending on the conditions of roads, weather and the vehicle, the system(s) may not work as intended. See Owner's Manual for additional limitations and details. 14. The TSS Pre-Collision System is designed to help avoid or reduce the crash speed and damage in certain frontal collisions only. It is not a substitute for safe and attentive driving. System effectiveness is dependent on road, weather and vehicle conditions. See Owner's Manual for additional limitations and details. 15. 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