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MENDOCINO COUNTY EMPLOYEES' RETIREMENT ASSOCIATION 625-B KINGS COURT UKIAH, CALIFORNIA 95482-5027

Date:February 15, 2017To:Board of RetirementFrom:Stan Conwell, Financial/Investment OfficerSubject:Preliminary Quarterly Budget Update

Introduction

Attached is the budget update report for the quarter and year-to-date ending December 31, 2016. Please note the figures in the report are preliminary and minor updates may occur as new data is received. The report is divided into four schedules. Schedule 1A compares current quarter expenditures to the expenditures during the same quarter of the prior year. Schedule 1B compares fiscal year expenditures to prior fiscal year expenditures. Schedule 2A compares current quarter expenditures to current quarter budgeted amounts. Schedule 2B compares fiscal year expenditures to fiscal year budgeted amounts. MCERA's total administrative expenses excluding technology and investment for the quarter and fiscal year were below budget estimates and below prior period expenditures.

Schedule 1A & 1B:

Highlights from FY 2016 vs FY 2017 actual expense comparison for the current quarter and fiscal year-to-date are presented below:

- Personnel costs for the current quarter were lower than the prior year's quarter due to differences in the timing of pay periods between fiscal years. For the YTD, personnel costs varied only slightly across fiscal years. Unemployment Insurance and Workers Comp expense fell significantly in FY 2017.
- Administration expenses for the quarter and YTD were below prior period expenditures. Office expenses in FY 17 were elevated due to increased IT support related to device maintenance and one-time video recording and workspace reconfiguration. One-time mailing and computer equipment costs also occurred during the quarter. Audit expense differs between quarters due to the timing of invoices. Legal costs were lower YTD in FY 2017 as fewer tax compliance services were needed.
- Board Expense was primarily lower for both the quarter and YTD because of reduced education and training expense. New trustee training occurred in FY 2016.

- The EDMS project was completed this quarter. The addition of the scan station was the last major project scheduled for the pension automation system. Technology expenses, beyond the annual LRS payment, are expected to fall in the coming periods.
- Investment expense was higher for the quarter and YTD. The addition of the custodian bank and higher direct investment management fees resulting from an increased allocation to international equities accounted for the majority of the cost increase. Yearto-date actuary fees were elevated due to the timing of the FY 16 GASB 68 report invoice and fees related to the UAAL research project.

Schedule 2A & 2B:

Schedule 2A compares actual expenditures vs budgeted amounts. Highlights from the budget vs actual comparison for the current quarter are presented below:

- Personnel costs were below budget for the quarter primarily because of PEPRA limit adjustments as well as savings from reduced Unemployment Insurance and Workers Comp costs. Costs were lower for the YTD mainly due to the vacancy in the retirement specialist position that is now filled.
- Administrative expenses were in line with the budget for the quarter and below estimates for the fiscal year. The cost increase in office expense was more than offset by savings in other sub-categories. Board education and training expenditures were significantly below budget estimates. As noted above, the audit expense difference was due to timing.
- The administrative review costs of disability applications were above budget for the quarter and YTD. However, with no disability hearings so far this fiscal year, total disability expenditures were below budget.
- As mentioned above, the EDMS project was completed this quarter. A portion of the expense was recognized in the prior fiscal year. The total cost of the project was \$113,110.
- Investment fees in total were below budget estimates largely because no new managers that charge direct fees have been added to MCERA's portfolio. Actuary services did exceed the budget due to the timing of invoices and fees related to the UAAL project.

Conclusion

With fiscal year 2017 halfway complete total administrative expenses excluding technology and investment are below both budget estimates and actual costs from prior periods. Total expenses for the first half of the fiscal year were also below budget and prior period costs. As the fiscal year continues, administrative expenses will likely be in line with prior periods and below budget. However, disability applications and their related cost could accelerate. Technology expense, beyond the annual LRS payment, is expected to fall in the second half of the year. Investment expense may increase if new managers that charge direct management fees are added to MCERA's portfolio.

Mendocino County Employees Retirement Association Fiscal Year 2017 Budget Comparison											
				vs Prior Year Qu	artei	r					
		FY 2016		FY 2017							
		Oct - Dec		Oct - Dec		Differenc	е				
		Actual		Actual		\$	%				
Personnel						-					
Gross Regular Salaries	\$	85,340	\$	78,932	\$	(6,408)	-7.51%				
Extra Help		2,061		-		(2,061)	-100.00%				
Overtime		-		-		-	0.00%				
Retirement		24,167		19,299		(4,868)	-20.14%				
Social Security		4,978		4,010		(968)	-19.45%				
Medicare		1,194		1,061		(133)	-11.13%				
Retirement Cola		9,227		6,993		(2,234)	-24.21%				
Health Insurance		17,174		15,307		(1,867)	-10.87%				
Unemployment Insurance		841		353		(488)	-58.03%				
Workers Comp		2,045		286		(1,759)	-86.01%				
Sub Total Personnel (BU 1920)	\$	147,027	\$	126,242	\$	(20,785)	-14.14%				
Administrative											
Office Expense	\$	3,274	\$	12,049	\$	8,775	268.02%				
Legal Expense		17,669		22,673		5,004	28.32%				
Audit		22,000		3,900		(18,100)	-82.27%				
Contracts		-		-		-	0.00%				
Staff Education and Training		3,179		4,742		1,563	49.17%				
Membership		-		160		160	100.00%				
Community Access ¹		-		-		-	0.00%				
Travel In-County ¹		101		_		(101)	-100.00%				
Subtotal	\$	46,223	\$	43,524	\$	(2,699)	-5.84%				
Board Expense											
Fiduciary Insurance	\$	39,415		41,374	\$	1,959	4.97%				
Board Meeting Stipends		1,300		1,500		200	15.38%				
Board Education and Training		4,298		417		(3,881)	-90.30%				
Subtotal	\$	45,013	\$	43,291	\$	(1,722)	-3.83%				
Total Personnel, Administrative & Board											
Expense	\$	238,263	\$	213,057	\$	(25,206)	-10.58%				
Disability											
Hearing Preperation	\$	-	\$	-	\$	-	0.00%				
Hearings	-	-	†	-	•	-	0.00%				
Administrative Review		10,401		7,295		(3,106)	-29.86%				
Subtotal Disability	\$	10,401	\$	7,295	\$	(3,106)	-29.86%				
625-B Kings Court											
Imputed Rent		13,068		13,200		132	1.01%				
Subtotal	\$	13,068	\$	13,200	\$	132	1.01%				
Total Administrative Expenses	\$	261,732	\$	233,552	\$	(28,180)	-10.77%				

Mendocii	no Count	y Employees	Retire	ement Associa	ation		
	Fiscal Ye	ar 2017 Budg	et Coi	mparison			
Schedule 1	1A: Curre	ent Year Quar	ter vs	Prior Year Qu	uarter		
Technology							
LRS - PAS Project	\$	5,250	\$	1,582	\$	(3,668)	-69.87%
Linea Solutions Consultant	'	63,635		371		(63,264)	-99.42%
PAS Project Related Expenses		13,791		1,199		(12,592)	-91.31%
EDMS Project		-		83,110		83,110	100.00%
Subtotal Technology	\$	82,676	\$	86,262	\$	3,586	4.34%
Investment							
New Manager Fees ²	\$	-	\$	-	\$	-	0.00%
Mondrian Fees		42,345		51,655		9,310	21.99%
Investment Consultant-Callan		36,400		36,400		-	0.00%
Custodian Bank - State Street		-		26,909		26,909	100.00%
Actuary Services-Segal		74,746		74,244		(502)	-0.67%
Other Investment Expense		-		-		-	0.00%
Subtotal Investments	\$	153,491	\$	189,208	\$	35,717	23.27%
Building Maintenance Plan	\$	-	\$	3,717	\$	3,717	100.00%
Total MCERA Expenses	\$	497,899	\$	512,739	\$	11,123	2.98%
Total Administrative Expenses	\$	261,732	\$	233,552	\$	(28,180)	-10.77%
(Total ex Technology & Investment)			-		-		
¹ Moved to Office Expense in FY '17							
² New managers that bill directly may be add	led depen	ding on the ou	tcome	of the FY '16 As	sset/Lia	bilty Study.	

Mendocino County Employees Retirement Association										
		ear 2017 Budg ent Year To Di		Comparison vs Prior Year To	Date					
					Date					
		FY 2016		FY 2017						
		Jul - Dec		Jul - Dec		Differenc				
		Actual		Actual		\$	%			
Personnel										
Gross Regular Salaries	\$	142,416	\$	152,559	\$	10,143	7.12%			
Extra Help		6,766		-		(6,766)	-100.00%			
Overtime		-		-		-	0.00%			
Retirement		40,320		39,657		(662)	-1.64%			
Social Security		8,254		8,233		(22)	-0.26%			
Medicare		2,029		2,049		20	0.99%			
Retirement Cola		15,362		14,323		(1,039)	-6.76%			
Health Insurance		29,429		29,957		528	1.79%			
Unemployment Insurance		841		353		(488)	-58.03%			
Workers Comp		2,045		286		(1,759)	-86.01%			
Sub Total Personnel (BU 1920)	\$	247,461	\$	247,416	\$	(45)	-0.02%			
Administrative										
Office Expense	\$	7,585	\$	17,666	\$	10,081	132.91%			
Legal Expense		43,849		34,840	-	(9,009)	-20.55%			
Audit		37,000		38,500		1,500	4.05%			
Contracts		5,528		-		(5,528)	-100.00%			
Staff Education and Training		4,602		6,222		1,620	35.20%			
Membership		4,000		4,160		160	4.00%			
Community Access ¹		-		-		-	0.00%			
Travel In-County ¹		189		-		(189)	-100.00%			
Subtotal	\$	102,753	\$	101,388	\$	(1,365)	-1.33%			
Board Expense										
Fiduciary Insurance	\$	39,415	\$	41,374	\$	1,959	4.97%			
Board Meeting Stipends		3,100		2,800		(300)	-9.68%			
Board Education and Training		5,588		417		(5,171)	-92.54%			
Subtotal	\$	48,103	\$	44,591	\$	(3,512)	-7.30%			
Total Personnel, Administrative & Board										
Expense	\$	398,317	\$	393,395	\$	(4,922)	-1.24%			
Disability										
Hearing Preperation	\$	-	\$	-	\$	_	0.00%			
Hearings	7	-	Ŷ		Ŷ		0.00%			
Administrative Review		17,520	-	10,480		(7,040)	-40.18%			
Subtotal Disability	\$	17,520	\$	10,480 10,480	\$	(7,040) (7,040)	-40.18%			
625-B Kings Court		26 420	-	26 400		264	1 010/			
Imputed Rent Subtotal	\$	26,136 26,136	\$	26,400 26,400	\$	264 264	1.01% 1.01%			
Juniolai		20,130	Ŷ	20,400	ŗ	204	1.01/0			
Total Administrative Expenses	\$	441,973	\$	430,275	\$	(11,698)	-2.65%			

Mendocii	no Count	y Employees	Retire	ement Associa	ation		
	Fiscal Ye	ar 2017 Budg	et Cor	nparison			
Schedule 2	LB: Curre	ent Year To Da	ate vs	Prior Year To	Date		
Technology							
LRS - PAS Project	\$	27,750	\$	1,620	\$	(26,131)	-94.16%
Linea Solutions Consultant		110,289		3,341		(106,948)	-96.97%
PAS Project Related Expenses		16,453		4,674		(11,779)	-71.59%
EDMS Project		-		83,110		83,110	100.00%
Subtotal Technology	\$	154,492	\$	92,745	\$	(61,747)	-39.97%
Investment							
New Manager Fees ²	\$	-	\$	-	\$	-	0.00%
Alliance Bernstein Fees		11,274		-		(11,274)	-100.00%
Mondrian Fees		78,509		96,293		17,784	22.65%
Investment Consultant-Callan		72,800		72,800		-	0.00%
Custodian Bank - State Street		-		26,909		26,909	100.00%
Actuary Services-Segal		76,246		100,269		24,023	31.51%
Other Investment Expense		-		-		-	0.00%
Subtotal Investments	\$	238,829	\$	296,271	\$	57,442	24.05%
Building Maintenance Plan	\$	-	\$	3,717	\$	3,717	100.00%
Total MCERA Expenses	\$	835,294	\$	823,007	\$	(16,004)	-1.47%
Total Administrative Expenses	\$	441,973	\$	430,275	\$	(11,698)	-2.65%
(Total ex Technology & Investment)							
¹ Moved to Office Expense in FY '17							
² New managers that bill directly may be add	ed depen	ding on the ou	tcome	of the FY '16 A	sset/Li	abilty Study.	

Mendocino County Employees Retirement Association											
		ar 2017 Budg									
Schedule 2A: C	urrent	Year Quarter	vs	Current Quarte	r Budg	jet					
	FY 2017			FY 2017							
	(Oct - Dec		Oct - Dec		Difference	9				
		Budget		Actual		\$	%				
Personnel		-									
Gross Regular Salaries	\$	78,157	\$	78,932	\$	775	0.99%				
Extra Help		-		-		-	0.00%				
Overtime		-		-		-	0.00%				
Retirement		21,948		19,299		(2,649)	-12.07%				
Social Security		4,446		4,010		(436)	-9.81%				
Medicare		1,059		1,061		3	0.25%				
Retirement Cola		7,852		6,993		(858)	-10.93%				
Health Insurance		15,366		15,307		(59)	-0.38%				
Unemployment Insurance		1,700		353		(1,347)	-79.24%				
Workers Comp		650		286		(364)	-56.00%				
Sub Total Personnel (BU 1920)	\$	131,178	\$	126,242	\$	(4,936)	-3.76%				
Administrative											
Office Expense	\$	6,159	\$	12,049	\$	5,890	95.64%				
Legal Expense	Ş	23,100	Ş	22,673	Ş	(427)	-1.85%				
Audit		6,000		3,900		(427)	-1.85%				
Contracts		0,000		5,900		(2,100)	0.00%				
Staff Education and Training		8,509		4,742		(3,767)	-44.27%				
Membership				160		160	100.00%				
Community Access ¹				100		100	0.00%				
		-		-		-					
Travel In-County ¹		-		-	<u> </u>	-	0.00%				
Subtotal	\$	43,768	\$	43,524	\$	(244)	-0.56%				
Board Expense											
Fiduciary Insurance	\$	42,000	\$	41,374	\$	(626)	-1.49%				
Board Meeting Stipends	- T	1,800	T	1,500	т	(300)	-16.67%				
Board Education and Training		7,560		417		(7,143)	-94.48%				
Subtotal	\$	51,360	\$	43,291	\$	(8,069)	-15.71%				
Total Personnel, Administrative & Board	ć	226 205	ć	212.057	ć	(12 249)	E 9E9/				
Expense	\$	226,305	\$	213,057	\$	(13,248)	-5.85%				
Disability											
Hearing Preperation	\$	8,700	\$	-	\$	(8,700)	-100.00%				
Hearings		4,800	1	-		(4,800)	-100.00%				
Administrative Review		4,870		7,295		2,425	49.79%				
Subtotal Disability	\$	18,370	\$	7,295	\$	(11,075)	-60.29%				
625-B Kings Court											
Imputed Rent		13,200		13,200		(0)	0.00%				
Subtotal	\$	13,200	\$	13,200	\$	(0)	0.00%				
Total Administrative Expenses	\$	257,876	\$	233,552	\$	(24,324)	-9.43%				

Mendocino County Employees Retirement Association									
	Fiscal Ye	ar 2017 Budg	et Cor	nparison					
Schedule 2A: Current Year Quarter vs Current Quarter Budget									
Technology									
LRS - PAS Project	\$	5,000	\$	1,582	\$	(3,418)	-68.36%		
Linea Solutions Consultant	Ŷ	5,000	Ŷ	371	Ŷ	(4,629)	-92.58%		
PAS Project Related Expenses		2,000		1,199		(802)	-40.08%		
EDMS Project		115,000		83,110		(31,890)	-27.73%		
Subtotal Technology	\$	127,000	\$	86,262	\$	(40,738)	-32.08%		
lavootaant									
Investment			4		4	(60.000)			
New Manager Fees ²	\$	60,000	\$	-	\$	(60,000)	-100.00%		
Mondrian Fees		47,500		51,655		4,155	8.75%		
Investment Consultant-Callan		36,400		36,400		-	0.00%		
Custodian Bank - State Street		12,125		26,909		14,784	121.93%		
Actuary Services-Segal		70,500		74,244		3,744	5.31%		
Other Investment Expense		-		-		-	0.00%		
Subtotal Investments	\$	226,525	\$	189,208	\$	(37,318)	-16.47%		
Building Maintenance Plan	\$	54,600	\$	3,717	\$	(50,883)	-93.19%		
Total MCERA Expenses	\$	666,001	\$	512,739	\$	(102,379)	-23.01%		
Total Administrative Expenses	\$	257,876	\$	233,552	\$	(24,324)	-9.43%		
(Total ex Technology & Investment)									
¹ Moved to Office Expense in FY '17									
² New managers that bill direclty may be add	ed depen	ding on the ou	tcome	of the FY '16 As	set/Li	abilty Study.			

ent Ye	ar 2017 Budg ear To Date vs FY 2017 Jul - Dec Budget 157,616 -		omparison rrent Year To Da FY 2017 Jul - Dec Actual	ate Bu	Difference	2
	FY 2017 Jul - Dec Budget		FY 2017 Jul - Dec	ate Bu	Difference	<u>}</u>
, ,	Jul - Dec Budget	\$	Jul - Dec			;
	Budget	\$				ż
\$		\$	Actual			
\$	157,616 - -	\$			\$	%
\$	157,616 - -	\$				
	-	-	152,559	\$	(5,057)	-3.21%
	-		-		-	0.00%
			-		-	0.00%
	44,262		39,657		(4,605)	-10.40%
	8,967		8,233		(734)	-8.19%
	2,135		2,049		(86)	-4.03%
	15,834		14,323		(1,511)	-9.55%
	30,988		29,957		(1,031)	-3.33%
	1,700		353		(1,347)	-79.24%
	650		286		(364)	-56.00%
\$	262,152	\$	247,416	\$	(14,737)	-5.62%
\$	10,568	\$	17,666	\$	7,099	67.17%
	47,850		34,840		(13,010)	-27.19%
	44,500		38,500		(6,000)	-13.48%
	-		-		-	0.00%
	10,570		6,222		(4,348)	-41.14%
	4,000		4,160		160	4.00%
	-		-		-	0.00%
	_		-		_	0.00%
\$	117,488	\$	101,388	\$	(16,100)	-13.70%
		-				
					(62.6)	
Ş	,	Ş		Ş		-1.49%
			•			-22.22%
	· ·					-96.04%
Ş	56,125	Ş	44,591	Ş	(11,534)	-20.55%
\$	435,765	\$	393,395	\$	(42,370)	-9.72%
\$	17,400	\$	-	\$	(17,400)	-100.00%
	9,600		-		(9,600)	-100.00%
	9,740		10,480		740	7.60%
\$	36,740	\$	10,480	\$	(26,260)	-71.48%
	26,401		26,400		(1)	0.00%
\$	26,401	\$	26,400	\$	(1)	0.00%
Ś	498.905	Ś	430.275	Ś	(68.631)	-13.76%
	\$ \$ \$ \$ \$ \$	8,967 2,135 15,834 30,988 1,700 650 \$ 262,152 \$ 10,568 47,850 44,500 10,570 4,000 \$ 117,488 \$ 117,488 \$ 117,488 \$ 117,488 \$ 56,125 \$ 56,125 \$ 56,125 \$ 56,125 \$ 56,125 \$ 3,600 10,525 \$ 56,125 \$ 3,600 10,525 \$ 36,740 \$ 36,740 \$ 36,740	8,967 2,135 15,834 30,988 1,700 650 \$ 262,152 \$ 10,568 47,850 44,500 10,570 44,500 - 10,570 4,000 - \$ 10,570 4,000 - \$ 10,570 \$	8,967 8,233 2,135 2,049 15,834 14,323 30,988 29,957 1,700 353 650 286 \$ 262,152 \$ 247,416 \$ 10,568 \$ 17,666 47,850 34,840 34,840 44,500 38,500 - - - - 10,570 6,222 4,000 4,160 - - 10,570 6,222 4,000 4,160 - - \$ 117,488 \$ \$ 117,488 \$ \$ 42,000 \$ 41,374 3,600 2,800 2,800 10,525 417 \$ \$ 56,125 \$ 44,591 \$ 9,600 - - \$ 17,400 \$ - \$ 17,400 \$ - \$ 9,600 - - <	8,967 8,233 2,135 2,049 15,834 14,323 30,988 29,957 1,700 353 650 286 \$ 262,152 \$ \$ 10,568 \$ 47,850 34,840 44,500 38,500 - - 10,570 6,222 4,000 4,160 - - 10,570 6,222 4,000 4,160 - - \$ 117,488 \$ \$ 42,000 \$ 41,374 \$ 3,600 2,800 10,525 417 \$ \$ 56,125 \$ 44,591 \$ 3,600 2,800 - 10,525 417 \$ - \$ 56,125 \$ 44,591 \$ \$ 9,600 - - - \$ 17,400 \$ - \$ 9,600 - </td <td>8,967 $8,233$ (734) $2,135$ $2,049$ (86) $15,834$ $14,323$ $(1,511)$ $30,988$ $29,957$ $(1,031)$ $1,700$ 353 $(1,347)$ 650 286 (364) $\$ $262,152$ $\$247,416$ $\$(14,737)$ 650 286 (364) <math>\$\$ $\$\$262,152$ $\$\$247,416$ $\$\$(14,737)$ $\$\$262,152$ $\$\$247,416$ $\$\$(14,737)$ $\$\$262,152$ $\$\$247,416$ $\$\$(13,010)$ $\$\$47,850$ $34,840$ $(13,010)$ $\$\$44,500$ $38,500$ $(6,000)$ $\$\$ \$ \$ \$\$10,570$ $6,222$ $(4,348)$ $\$\$4,000$ $\$4,160$ 160 $\$ \$ \$ \$\$10,770$ $\$6,222$ $(4,348)$ $\$4,000$ $\$4,160$ 160 $\$ \$ \$ \$\$117,488$ $\$10,388$ $\$(16,100)$ $\$\$26,125$ $\$44,591$ $\$(11,534)$</math></td>	8,967 $8,233$ (734) $2,135$ $2,049$ (86) $15,834$ $14,323$ $(1,511)$ $30,988$ $29,957$ $(1,031)$ $1,700$ 353 $(1,347)$ 650 286 (364) $$$ $262,152$ $$247,416$ $$(14,737)$ 650 286 (364) $$$ $$262,152 $$247,416 $$(14,737) $$262,152 $$247,416 $$(14,737) $$262,152 $$247,416 $$(13,010) $$47,850 34,840 (13,010) $$44,500 38,500 (6,000) $$ $ $ $$10,570 6,222 (4,348) $$4,000 $4,160 160 $ $ $ $$10,770 $6,222 (4,348) $4,000 $4,160 160 $ $ $ $$117,488 $10,388 $(16,100) $$26,125 $44,591 $(11,534)$

Mendoci	no Cour	ity Employees	Retire	ement Associa	ation		
	Fiscal Y	ear 2017 Budg	et Cor	nparison			
Schedule 2B: C	urrent Y	ear To Date vs	Curre	ent Year To Da	ate Bu	ıdget	
Technology							
LRS - PAS Project	\$	5,000	\$	1,620	\$	(3,381)	-67.61%
Linea Solutions Consultant	Ŷ	10,000	Ŷ	3,341	Ŷ	(6,659)	-66.59%
PAS Project Related Expenses		6,000		4,674		(1,326)	-22.10%
EDMS Project		115,000		83,110		(31,890)	-27.73%
Subtotal Technology	\$	136,000	\$	92,745	\$	(43,255)	-31.81%
Investment							
New Manager Fees ²	\$	120,000	\$	-	\$	(120,000)	-100.00%
Mondrian Fees		95,000		96,293		1,293	1.36%
Investment Consultant-Callan		72,800		72,800		-	0.00%
Custodian Bank - State Street		24,250		26,909		2,659	10.96%
Actuary Services-Segal		70,500		100,269		29,769	42.23%
Other Investment Expense		-		-		-	0.00%
Subtotal Investments	\$	382,550	\$	296,271	\$	(86,280)	-22.55%
Building Maintenance Plan	\$	117,000	\$	3,717	\$	(113,283)	-96.82%
Total MCERA Expenses	\$	1,134,455	\$	823,007	\$	(198,165)	-27.45%
Total Administrative Expenses	\$	498,905	\$	430,275	\$	(68,631)	-13.76%
(Total ex Technology & Investment)							
¹ Moved to Office Expense in FY '17							
² New managers that bill direclty may be add	led depe	nding on the ou	tcome	of the FY '16 As	set/Li	abilty Study.	