James R. Wilbanks, Ph.D. Retirement Administrator



Telephone: (707) 463-4328

(707) 467-6473 Fax: (707) 467-6472

MENDOCINO COUNTY

EMPLOYEES' RETIREMENT ASSOCIATION 625-B KINGS COURT UKIAH, CALIFORNIA 95482-5027

Date: August 16, 2017
To: Board of Retirement

From: Stan Conwell, Financial/Investment Officer

Subject: Preliminary Quarterly Budget Update

Introduction

Attached is the budget update report for the quarter and fiscal year ending June 30, 2017. Please note the figures in the report are preliminary and minor updates may occur as new data is received. The report is divided into four schedules. Each schedule follows the layout of the FY 2017 adopted budget as revised in February 2017.

Schedule 1A compares current quarter expenditures to the expenditures during the same quarter of the prior year. Schedule 1B compares fiscal year expenditures to prior fiscal year expenditures. Schedule 2A compares current quarter expenditures to current quarter budgeted amounts. Schedule 2B compares fiscal year expenditures to fiscal year budgeted amounts.

MCERA's total expenses for the quarter and fiscal year exceeded prior period expenditures, but were at or below budget estimates. Similarly, total expenses were above prior period spending, but ended the quarter and fiscal year below budgeted estimates.

Schedule 1A & 1B:

Highlights from FY 2016 vs FY 2017 actual expense comparison for the current quarter and fiscal year are presented below:

- ➤ Personnel costs for the current quarter were slightly higher than the prior year primarily due to the timing of pay periods and other personnel compensation. For the YTD, personnel costs were also higher largely because of higher gross salaries. Personnel costs were lower in FY 2016 due in part to turnover in the Retirement Specialist position.
- Administrative expenses for the quarter were well above the FY 2016 total because of the office cubicle expense, additional staff training, and timing differences in legal expense invoices. Administrative expenses for the fiscal year were also above the prior period with the office cubicle expense explaining the majority of the difference in the totals between years. The elimination of outside accounting services in FY 2017 explains the reduction in Contract expense.

- ➤ Board Expense for the quarter was higher versus the prior period as a result of additional Board education and training expense. For the fiscal year, Board expense was lower due to a slight reduction in stipends and a drop in education and training costs.
- ➤ Disability activity picked up during the quarter and finished the fiscal year higher in comparison to FY 2016. The prior fiscal year exhibited unusually low activity and the costs in FY 2017 are closer to what was experienced historically.
- ➤ Technology expense was much lower for the quarter and fiscal year. The electronic document imaging system (EDMS) project was started in FY 2016 and accounts for much of the differences between the current quarter and the prior period. The current quarter's expense includes annual maintenance fees as well as one-time change orders to Pension Gold. Support from Linea decreased during the fiscal year and was somewhat offset by the EDMS project costs. With the pension automation and EDMS projects now complete, technology costs are expected to continue to decline into the next fiscal.
- ➤ Investment expenses increased for the quarter and fiscal year when compared to the prior periods. Actuary services were higher during the quarter due to the recognition of the experience study expense. For the fiscal year, actuary services were also higher due to the experience study, as noted, and services related to the UAAL study, contribution letter and timing of GASB 67/68 invoices. The fees for the Mondrian fund increased mainly because the allocation to international equity increased. The timing of invoices for custody services from State Street Bank account for the differences in the current quarter. State Street began services midway through FY 2016 resulting in lower fees during the prior fiscal year.
- ➤ The Building Maintenance Plan was mostly completed in FY 2017 and the County billed for the vast majority of the project expenses in aggregate during the second half of the fiscal year.

Schedule 2A & 2B (Current Year Expenditures v. Budgeted Expenditures): Highlights from the budget vs actual comparison for the current quarter are presented below:

- Personnel costs were above budget for the quarter due to vacation cash out transaction that occurred during the quarter. For the fiscal year, costs were below estimates mostly due to the Retirement Specialist turnover that occurred during the first half of FY 2017. Savings in Unemployment Insurance and Workers Comp also contributed.
- Administrative expenses for the quarter and fiscal year were at or below budget. Office expense was higher for the quarter and fiscal year due to additional office cubicle costs, increases in IT support services, and office equipment purchases including the smart board. The higher office expense was more than offset by savings in legal, audit, and staff education and training categories. Legal expense was under budget due to lower than anticipated demand from services from fiduciary and tax counsel. Audit expense was reduced due to lower demand for CAFR preparation services. Staff training came in lower because of job duty conflicts with available training events.

- ➤ Board Expense was below budget for the quarter and fiscal year primarily because Board education and training expenses were below anticipated levels. Stipends were also lower due to fewer committee meetings and no strategic retreat.
- ➤ While disability expenses increased during the quarter, they were below budget for the quarter and fiscal year. For the fiscal year, the administrative review costs increased as a result of the contract update with MMRO as well as additional medical reviews.
- Pension Gold development resulted in higher than expected pension automation project expense. The balance of the Linea contract was built into the budget but, the actual costs in FY 2017 were much lower. Work began on the electronic document imaging system (EDMS) project during FY 2016 and about \$30,000 of the budgeted \$115,000 was recognized in the prior fiscal year. The EDMS project expense also includes annual maintenance fees for the scan station.
- ➤ Investment expenses for the quarter and fiscal year were below budget estimates. New manager fees did not occur during FY 2017 due to the extended asset allocation study and manager selection period. For the fiscal year, the investment consultant fees were lower due to the extension of the contract at the current contract fee levels. Additional actuary services from Segal increased expenses above budget. These services included UAAL study fees, the contribution analysis letter, as well as slightly higher than expected valuation expense. As mentioned earlier, Mondrian fees increased mainly due to increased allocation to international equities. The State Street custodian fee estimate for FY 2017 was low.
- ➤ The Board approved a capital maintenance budget of \$142,000 for FY-17. The actual cost came in very close to the budget estimate.

Conclusion

Fiscal year 2017 ended well when compared to the budget. All budget subtotals were below estimates. Total expenditures for FY 2017 were below budget by 18.26%. Total Administrative expenses, excluding technology and investment costs, were below budget estimates by 9.64%. Relative to FY 2016, total expenses ended the fiscal year closer to budgeted estimates. When compared to the prior fiscal year, total expenditures saw an increase of 13.29%. Total administrative expenses, excluding technology and investment costs, increased by 7.62%. Some of the increase in expenditures compared to the prior fiscal year can be attributed to the one-time projects like the building maintenance plan and cubicle expense. Administrative expenses for FY 2017 were below MCERA's policy limit and well below the cap set by CERL.

Schedule 1A: Current Year Quarter vs Prior Year Quarter

		Y 2016		FY 2017			
	April - June		April - June			Difference	•••
	•	Actual	4	Actual		\$.e
Personnel		Actual		Actual		Ţ	/0
Gross Regular Salaries	\$	91,389	\$	99,752	\$	8,363	9.15%
Extra Help	٧	51,565	۲	33,732	٧	8,303	0.00%
Overtime		<u>-</u>					0.00%
Retirement		28,033		25,584		(2,449)	-8.74%
Social Security		5,652		5,772		120	2.13%
Medicare		1,322		1,350		28	2.13%
Retirement Cola		10,622		9,139		(1,483)	-13.96%
Health Insurance		20,154		17,858		(2,296)	-11.39%
Unemployment Insurance		20,134		17,838		(2,290)	0.00%
Workers Comp		<u> </u>		<u>-</u>		_	0.00%
Sub Total Personnel (BU 1920)	\$	157,171	\$	159,455	\$	2,284	1.45%
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Administrative							
Office Expense	\$	8,931	\$	18,446	\$	9,515	106.54%
Legal Expense		13,256		19,858		6,602	49.80%
Audit		_		-		-	0.00%
Contracts		-		900		900	100.00%
Staff Education and Training		2,416		4,320		1,904	78.81%
Membership		-		-		-	0.00%
Community Access ¹		378		-		(378)	-100.00%
Travel In-County ¹		82		-		(82)	-100.00%
Subtotal	\$	25,063	\$	43,524	\$	18,461	73.66%
Board Expense	_		_				2 222
Fiduciary Insurance	\$	- 4 400	\$	- 4.500	\$	-	0.00%
Board Meeting Stipends		1,400		1,500		100	7.14%
Board Education and Training	_	-	_	4,853		4,853	100.00%
Subtotal	\$	1,400	\$	6,353	\$	4,953	353.79%
Total Personnel, Administrative & Board							
Expense	\$	183,634	\$	209,332	\$	25,698	13.99%
Disability							
Hearing Preparation	\$		\$		\$		0.00%
	ڔ		ې	3,414	ڔ	3,414	100.00%
Hearings Administrative Review		2 425		10,950			349.69%
Subtotal Disability	\$	2,435 2,435	\$	10,950 14,364	\$	8,515 11,929	489.90%
Cantotal Disability	7	2,733	7	17,304	7	11,525	703.30/0
625-B Kings Court							
Imputed Rent		13,068		13,200		132	1.01%
Subtotal	\$	13,068	\$	13,200	\$	132	1.01%

		• • •		ement Associa	ation				
I	Fiscal Ye	ar 2017 Budg	et Cor	mparison					
Schedule 1A: Current Year Quarter vs Prior Year Quarter									
Technology									
LRS - PAS Project	\$	3,113	\$	4,088	\$	975	31.30%		
Linea Solutions Consultant	-	8,944				(8,944)	-100.00%		
PAS Project Related Expenses		3,113		3,750		637	20.45%		
EDMS Project		32,294		3,352		(28,942)	-89.62%		
Subtotal Technology	\$	47,465	\$	11,189	\$	(36,276)	-76.43%		
Investment									
New Manager Fees ²	\$	-	\$	-	\$	-	0.00%		
Mondrian Fees		43,118		57,412		14,294	33.15%		
Investment Consultant-Callan		36,400		37,492		1,092	3.00%		
Custodian Bank - State Street		22,424		17,573		(4,851)	-21.63%		
Actuary Services-Segal		18,984		52,198		33,214	174.96%		
Other Investment Expense		177		-		(177)	-100.00%		
Subtotal Investments	\$	121,103	\$	164,675	\$	43,572	35.98%		
Building Maintenance Plan	\$	2,193	\$	1,375	\$	(818)	-37.30%		
Total MCERA Expenses	\$	369,897	\$	414,135	\$	44,237	11.96%		
Total Administrative Expenses	\$	199,137	\$	236,896	\$	37,759	18.96%		
(Total ex Technology & Investment)									
¹ Moved to Office Expense in FY '17									

New managers that bill directly may be added depending on the outcome of the Asset/Liability study and manager selection.

Schedule 1B: Current Year To Date vs Prior Year To Date

	-	FY 2016		FY 2017			
		July- June	July - June			Difference	e
		Actual		Actual		\$	%
Personnel							
Gross Regular Salaries	\$	313,018	\$	345,195	\$	32,176	10.28%
Extra Help		6,766		-		(6,766)	-100.00%
Overtime		-		-		-	0.00%
Retirement		89,917		91,096		1,178	1.31%
Social Security		18,550		19,438		888	4.79%
Medicare		4,437		4,669		233	5.25%
Retirement Cola		34,169		32,713		(1,456)	-4.26%
Health Insurance		64,891		65,674		783	1.21%
Unemployment Insurance		841		353		(488)	-58.03%
Workers Comp		2,045		286		(1,759)	-86.01%
Sub Total Personnel (BU 1920)	\$	534,634	\$	559,423	\$	24,790	4.64%
Administrative							
Office Expense	\$	26,581	\$	54,578	\$	27,997	105.33%
Legal Expense	7	71,612	Τ	70,320	τ	(1,292)	-1.80%
Audit		37,000		38,500		1,500	4.05%
Contracts		6,428		905		(5,523)	-85.92%
Staff Education and Training		9,547		12,142		2,595	27.18%
Membership		5,095		5,095		-	0.00%
Community Access ¹		1,048		-		(1,048)	-100.00%
Travel In-County ¹		328		-		(328)	-100.00%
Subtotal	\$	157,639	\$	181,540	\$	23,901	15.16%
Board Expense							
Fiduciary Insurance	\$	39,385	\$	41,344	\$	1,959	4.97%
Board Meeting Stipends	7	6,200		5,600	Υ	(600)	-9.68%
Board Education and Training		10,730		7,087		(3,643)	-33.95%
Subtotal	\$	56,315	\$	54,031	\$	(2,284)	-4.06%
Tatal Danis and Administrative & Daniel							
Total Personnel, Administrative & Board	<u>,</u>	740 500	۲	794,994	ć	46 407	6 20%
Expense	\$	748,588	\$	794,994	\$	46,407	6.20%
Disability							
Hearing Preparation	\$	-	\$	-	\$	-	0.00%
Hearings		-		3,414		3,414	100.00%
Administrative Review		19,955		32,150		12,195	61.11%
Subtotal Disability	\$	19,955	\$	35,564	\$	15,609	78.22%
625-B Kings Court							
Imputed Rent		52,272		52,800		528	1.01%
Subtotal	\$	52,272	\$	52,800	\$	528	1.01%
Total Administrative Expenses	\$	820,815	\$	883,358	\$	62,544	7.62%

Mendocii	no Coun	ty Employees	Retir	rement Associa	ation		
		ear 2017 Budg		•			
Schedule :	1B: Curr	ent Year To Da	ate v	s Prior Year To	Date		
Technology							
LRS - PAS Project	\$	165,571	\$	148,697	\$	(16,874)	-10.19%
Linea Solutions Consultant		133,018		3,341		(129,676)	-97.49%
PAS Project Related Expenses		30,180		8,025		(22,155)	-73.41%
EDMS Project		32,294		91,862		59,568	184.46%
Subtotal Technology	\$	361,063	\$	251,925	\$	(109,138)	-30.23%
Investment							
New Manager Fees ²	\$	-	\$	-	\$	-	0.00%
Alliance Bernstein Fees		11,274		-		(11,274)	-100.00%
Mondrian Fees		164,611		208,932		44,321	26.92%
Investment Consultant-Callan		145,600		147,784		2,184	1.50%
Custodian Bank - State Street		22,424		62,421		39,997	178.37%
Actuary Services-Segal		106,394		157,129		50,735	47.69%
Other Investment Expense		177		-		(177)	-100.00%
Subtotal Investments	\$	450,480	\$	576,266	\$	125,786	27.92%
Building Maintenance Plan	\$	3,148	\$	141,380	\$	138,232	4391.11%
Total MCERA Expenses	\$	1,635,505	\$	1,852,929	\$	79,192	13.29%
Total Administrative Expenses	\$	820,815	\$	883,358	\$	62,544	7.62%
(Total ex Technology & Investment)	T	22,020	7	232,220	7		7.02/0
¹ Moved to Office Expense in FY '17							
² New managers that bill directly may be add	ed depe	nding on the our	tcome	e of the Asset/Li	ability	study and manage	er selection.

Schedule 2A: Current Year Quarter vs Current Quarter Budget

	FY 2017	FY 2017		
	Adopted Budget	April - June	Differe	ence
	As Revised - Feb	Actual	\$	%
Personnel				
Gross Regular Salaries	\$ 92,298	\$ 99,752	\$ 7,455	8.08%
Extra Help	-	-	-	0.00%
Overtime	-	-	-	0.00%
Retirement	25,681	25,584	(97)	-0.38%
Social Security	5,203	5,772	569	10.93%
Medicare	1,241	1,350	109	8.75%
Retirement Cola	9,175	9,139	(36)	-0.40%
Health Insurance	17,671	17,858	187	1.06%
Unemployment Insurance	-	-	-	0.00%
Workers Comp	-	-	-	0.00%
Sub Total Personnel (BU 1920)	\$ 151,269	\$ 159,455	\$ 8,186	5.41%
Administrative				
Office Expense	\$ 15,468	\$ 18,446	\$ 2,978	19.25%
Legal Expense	22,325	19,858	(2,467)	-11.05%
Audit	-	-	(=) : 3 / -	0.00%
Contracts	900	900	_	0.00%
Staff Education and Training	4,473	4,320	(153)	-3.42%
Membership	-	-	-	0.00%
Community Access ¹	-	-	-	0.00%
Travel In-County ¹	-	-	_	0.00%
Subtotal	\$ 43,166	\$ 43,524	\$ 358	0.83%
Board Expense				
Fiduciary Insurance	\$ -	\$ -	\$ -	0.00%
Board Meeting Stipends	2,300	1,500	(800)	-34.78%
Board Education and Training	10,200	4,853	(5,347)	-52.42%
Subtotal	\$ 12,500	\$ 6,353	\$ (6,147)	-49.18%
Total Personnel, Administrative & Board				
Expense	\$ 206,935	\$ 209,332	\$ 2,397	1.16%
Disability				
Hearing Preparation	\$ 8,900	\$ -	\$ (8,900)	-100.00%
Hearings	5,200	3,414	(1,786)	
Administrative Review	3,000	10,950	7,950	265.00%
Subtotal Disability	\$ 17,100	\$ 14,364	\$ (2,736)	
	. 22,230		, (=,: 30)	
625-B Kings Court				
Imputed Rent	13,200	13,200	(0)	
Subtotal	\$ 13,200	\$ 13,200	\$ (0)	0.00%
Total Administrative Expenses	\$ 237,235	\$ 236,896	\$ (339)	-0.14%

Mendoci	no Count	y Employees	Retire	ement Associa	ation		
	Fiscal Ye	ar 2017 Budg	et Cor	mparison			
Schedule 2A:	: Current	Year Quarter	vs Cu	ırrent Quarte	r Budg	et	
Technology							
LRS - PAS Project	\$	-	\$	4,088	\$	4,088	100.00%
Linea Solutions Consultant		44,420		-		(44,420)	-100.00%
PAS Project Related Expenses		2,000		3,750		1,750	87.50%
EDMS Project		-		3,352		3,352	100.00%
Subtotal Technology	\$	46,420	\$	11,189	\$	(35,231)	-75.90%
Investment							
New Manager Fees ²	\$	65,000	\$	-	\$	(65,000)	-100.00%
Mondrian Fees		47,500		57,412		9,912	20.87%
Investment Consultant-Callan		45,500		37,492		(8,008)	-17.60%
Custodian Bank - State Street		12,125		17,573		5,448	44.93%
Actuary Services-Segal		51,500		52,198		698	1.36%
Other Investment Expense		-		-		-	0.00%
Subtotal Investments	\$	221,625	\$	164,675	\$	(56,950)	-25.70%
Building Maintenance Plan	\$	-	\$	1,375	\$	1,375	100.00%
Total MCERA Expenses	\$	505,280	\$	414,135	\$	(92,520)	-18.04%
Total Administrative Expenses	\$	237,235	\$	236,896	\$	(339)	-0.14%
(Total ex Technology & Investment)							
¹ Moved to Office Expense in FY '17							

² New managers that bill directly may be added depending on the outcome of the Asset/Liability study and manager selection.

Schedule 2B: Current Year To Date vs Current Year To Date Budget

	FY 2017	FY 2017		
	Adopted Budget	July - June	Differe	nce
	As Revised - Feb	Actual	\$	%
Personnel	7.0 1.0 1.00	7100001	Y	,,,
Gross Regular Salaries	\$ 343,514	\$ 345,195	\$ 1,681	0.49%
Extra Help	-	-	-	0.00%
Overtime	-	-	-	0.00%
Retirement	95,990	91,096	(4,894)	-5.10%
Social Security	19,447	19,438		-0.04%
Medicare	4,635	4,669	34	0.74%
Retirement Cola	34,315	32,713	(1,603)	-4.67%
Health Insurance	66,586	65,674	(913)	-1.37%
Unemployment Insurance	650	353	(297)	-45.69%
Workers Comp	1,700	286	(1,414)	-83.18%
Sub Total Personnel (BU 1920)	\$ 566,837	\$ 559,423	\$ (7,414)	-1.31%
Administrative		4	4 40 004	24.25
Office Expense	\$ 41,644	\$ 54,578		31.06%
Legal Expense	92,500	70,320	(22,180)	-23.98%
Audit	44,500	38,500		-13.48%
Contracts	900	905	5	0.56%
Staff Education and Training	20,000	12,142	(7,858)	-39.29%
Membership	5,250	5,095	(155)	-2.95%
Community Access ¹	-	-	-	0.00%
Travel In-County ¹	-	-	-	0.00%
Subtotal	\$ 204,794	\$ 181,540	\$ (23,254)	-11.35%
Board Expense				
Fiduciary Insurance	\$ 42,000	\$ 41,344	\$ (656)	-1.56%
Board Meeting Stipends	7,700	5,600		
Board Education and Training	29,040	7,087	(21,953)	
Subtotal	\$ 78,740	\$ 54,031		
Jubiotai	7 70,740	34,031	(24,703)	-31.30/0
Total Personnel, Administrative & Board				
Expense	\$ 850,371	\$ 794,994	\$ (55,377)	-6.51%
5. 19.				
Disability	d 25.000	A	d (25,000)	400.000
Hearing Preparation	\$ 35,000	\$ -	\$ (35,000)	
Hearings	20,000	3,414	` ' '	
Administrative Review	19,480	32,150	•	65.04%
Subtotal Disability	\$ 74,480	\$ 35,564	\$ (38,916)	-52.25%
625-B Kings Court				
Imputed Rent	52,800	52,800	-	0.00%
Subtotal	\$ 52,800	\$ 52,800		0.00%
Total Administrative Expenses	\$ 977,651	\$ 883,358	\$ (94,293)	

Mendoci	no Coun	ty Employees	Retir	ement Associa	ation		
	Fiscal Ye	ear 2017 Budg	et Co	mparison			
Schedule 2B: Co	urrent Y	ear To Date vs	Curr	ent Year To D	ate Bu	udget	
Technology							
LRS - PAS Project	\$	141,579	\$	148,697	\$	7,118	5.03%
Linea Solutions Consultant		57,420		3,341		(54,079)	-94.18%
PAS Project Related Expenses		10,000		8,025		(1,975)	-19.75%
EDMS Project		115,000		91,862		(23,138)	-20.12%
Subtotal Technology	\$	323,999	\$	251,925	\$	(72,074)	-22.25%
Investment							
New Manager Fees ²	\$	295,000	\$	-	\$	(295,000)	-100.00%
Mondrian Fees		190,000		208,932		18,932	9.96%
Investment Consultant-Callan		163,800		147,784		(16,016)	-9.78%
Custodian Bank - State Street		48,500		62,421		13,921	28.70%
Actuary Services-Segal		125,000		157,129		32,129	25.70%
Other Investment Expense		1,000		-		(1,000)	-100.00%
Subtotal Investments	\$	823,300	\$	576,266	\$	(247,034)	-30.01%
Building Maintenance Plan	\$	142,000	\$	141,380	\$	(620)	-0.44%
Total MCERA Expenses	\$	2,266,950	\$	1,852,929	\$	(413,401)	-18.26%
Total Administrative Expenses	\$	977,651	\$	883,358	\$	(94,293)	-9.64%
(Total ex Technology & Investment)	Y	377,031	٦	003,338	٦	(34,233)	-5.04/0
¹ Moved to Office Expense in FY '17							

² New managers that bill directly may be added depending on the outcome of the Asset/Liability study and manager selection.