# Mendocino County



2016 Crop Report

### **Harinder Grewal**

Agricultural Commissioner Sealer of Weights and Measures



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# COUNTY OF MENDOCINO DEPARTMENT OF AGRICULTURE 890 N Bush St. Ukiah CA 95482

July 10, 2018

KAREN ROSS, SECRETARY
CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE and

THE HONORABLE BOARD OF SUPERVISORS OF MENDOCINO COUNTY

Dan Hamburg, 5<sup>th</sup> District, Chair, Georgeanne Croskey, 3<sup>rd</sup> District, Vice chair, Carre Brown, 1<sup>st</sup> District, John McCowen, 2<sup>nd</sup> District, Dan Gjerde, 4<sup>th</sup> District

In accordance with Section 2279 of the California Food and Agricultural Code, I am pleased to submit the 2016 annual crop report for Mendocino County. This report reflects the total **gross value** of agricultural commodities produced in the county and not the net returns for producers.

The total gross agricultural value for all commodities produced in 2016 was \$242,533,700, which represents a 10% increase compared to the 2015 value of \$221,840,400. The leading agricultural commodity continues to be wine grapes, at \$120,251,300. Agricultural production, excluding timber, totaled \$165,837,100. Timber represents the second highest value commodity, with a gross "at mill" value of \$76,696,600. Mendocino County ranked 4th in the state in timber volumes and produced roughly 11% of the state's total timber harvest in 2016.

The statewide decrease in timber production, down 12%, correlates with the decreased production of timber in Mendocino County. Higher timber prices were not enough to offset lower production, leading to an 8% decrease in gross value. Pear production tons were down and prices remaining relatively stagnant led to a 14% decrease in overall value. Tonnage was also down for apples, but significantly higher prices led to an 11% increase in tonnage price over 2015. The increasing popularity of hard cider production was the largest contributing factor in the increase of price per ton for apples.

Cattle inventories were down slightly, as uncertainty about the ongoing drought continued to loom. Lower market prices, and fewer animals going to auction lead to a significant reduction in production value, down 17% when compared to 2015. Increased production in milk could not offset lower returns, resulting in a drop in overall valuation compared to 2015.

I wish to express my sincere appreciation to the many producers and agencies that furnish the necessary information that makes this report possible. I would also like to thank the University of California Cooperative Extension and all the members of my staff, including Caralyn Gulseth and Aaron Hult for their hard work, valuable input and assistance in producing this report.

Respectfully submitted,

Harinder Grewal

Agricultural Commissioner/Sealer of Weights and Measures



This 2016 Crop Report is dedicated to Chuck Morse, who retired as the Mendocino County Agricultural Commissioner/Sealer of Weights and Measures in January 2017. Chuck spent over 30 years protecting the environment while also promoting agriculture as a business. After receiving a Bachelor of Sciences Degree in Environmental Biology, with a Minor in Chemistry from the California State University of Northridge, Chuck got his foot in the door with the Lake County Department of Agriculture in 1985. Like many other state and county agricultural inspectors before and after, Chuck was hired as an extra help insect trapper for a specialty program, specifically a Gypsy Moth Detection program in Lake County. Chuck's strong work ethic and the detection of Grape Phylloxera in Lake County led to him being hired full time in the Fall of that year. He quickly moved up the ranks, eventually obtaining all the inspector and deputy licenses to become the Deputy Agricultural Commissioner/Sealer of Weights and Measures, a position he held in Lake county for six years. After retiring from Lake County in 2008, Chuck was quickly called out of retirement in late Summer of that year to help out part time with the Mendocino County Ag Department. Part time led to full time, and after Chuck had served as the Assistant Agricultural Commissioner for 1.5 years and acquired the additional requisite licenses, he was appointed Agricultural Commissioner and Sealer of Weights and Measures for Mendocino County in 2012. Chuck worked tirelessly through some tumultuous years while with the Ag Department before finally retiring in January of 2017. Chuck joins his wife in retirement and he plans on spending a bit more time on his farm in Lake County, on which he has been raising hay for the better part of three decades. Chuck is well-respected in the Ag world, and in the broader community in general, and we wish him well in all his future endeavors.

<sup>\*</sup>Front cover photo credits go to Cassie Taaning and Aaron Hult

### MENDOCINO COUNTY DEPARTMENT OF AGRICULTURE

### **ANNUAL CROP REPORT FOR 2016**

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### MENDOCINO COUNTY BOARD OF SUPERVISORS

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### Department of Agriculture

#### **CHUCK MORSE**

Agricultural Commissioner / Sealer of Weights and Measures

DIANE CURRY
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MATT DAUGHERTY Ag/Measurement Standards Specialist II
ANDY WALKER Ag/Measurement Standards Specialist II
JENNIFER KRAUSS
CARALYN GULSETH

### **SEASONAL INSPECTORS**

John Attaway Amanda Ekstrand Kevin Gonsalves Sheryl Greene Ray Hall Bill Kubran Dennis Winchester

### **FRUIT AND NUT CROPS**

COMMODITY	YEAR	BEARING ACREAGE	TONS PER ACRE	PRODUCTION IN TONS		PER TON		VALUE
COMINIODITI	ILAN	ACKLAGE	ACKL	IN TONS		TON		VALUE
APPLES, TOTAL	2016	216	2.2	479	\$	1,076	\$	515,400
	2015	215	2.6	561	\$	822 (4)	\$	461,100
Fresh	2016	15		189	\$	2,060	\$	389,900
	2015		J- /-	196	\$	1,631	\$	320,000
Other	2016	A STATE OF THE STA		290	\$	434	\$	125,900
(Dried, Juice, etc.)	2015			365	\$	388	\$	141,600
WINE GRAPES, TOTAL	2016	16,375	4.8	77,984	\$	1,542	\$	120,251,300
	2015	16,862	3.4	57,488	\$	1,520	\$	88,287,000
White	2016	5,667	6.6	37,172				
Varieties	2015	5,940	4	23,745	add			
Red	2016	10,708	3.8	40,812				-
Varieties	2015	10,708	3. <b>6</b> 3.1	33,764	S. Tal	Chi.	a trace	Tental Andrews
		,			-		NO COLUMN	STATE OF THE PARTY.
PEARS, TOTAL (1)	2016	1,305	17.7	23,128	\$	644	\$	14,894,400
, (,	2015	1,316	20.9	27,528	\$	629 (4)	\$	17,315,100
Bartlett (2)	2016	1,153	19.1	20,649	\$	564	\$	11,666,700
	2015	1,164	24	24,726	\$	558 <sup>(4)</sup>	\$	13,797,100
Canning	2016			15,311	\$	463	\$	7,088,900
Carining	2010			19,542			φ	
_	2015				\$	450	\$	0,911,200
-	2015		100	13,342	\$	456	\$	8,911,200
Fresh (2)	2016			4,067	\$	1,145	\$	4,656,700
Fresh (2)								
Fresh (2) Other	2016			4,067	\$	1,145	\$	4,656,700
	<b>2016</b> 2015			<b>4,067</b> 4,263	<b>\$</b> \$	<b>1,145</b> 1,107	<b>\$</b> \$	<b>4,656,700</b> 4,719,100
Other	2016 2015 2016			<b>4,067</b> 4,263 <b>1,271</b>	\$ \$	<b>1,145</b> 1,107 <b>260</b>	\$ \$	<b>4,656,700</b> 4,719,100 <b>213,200</b>
Other (Baby Food Dried, Paste)	2016 2015 2016 2015	91	19.6	<b>4,067</b> 4,263 <b>1,271</b> 921	\$ \$ \$	<b>1,145</b> 1,107 <b>260</b> 238	\$ \$ \$	<b>4,656,700</b> 4,719,100 <b>213,200</b> 219,200
Other (Baby Food	2016 2015 2016	<b>91</b> 91	19.6 20.6	<b>4,067</b> 4,263 <b>1,271</b>	\$ \$	<b>1,145</b> 1,107 <b>260</b>	\$ \$	<b>4,656,700</b> 4,719,100 <b>213,200</b>
Other (Baby Food Dried, Paste) Bosc (2)	2016 2015 2016 2015 2016 2015	91	20.6	<b>4,067</b> 4,263 <b>1,271</b> 921 <b>1,784</b> 1,875	\$ \$ \$ \$	1,145 1,107 260 238 1,200 1,183	\$ \$ \$ \$ \$ \$	4,656,700 4,719,100 213,200 219,200 2,140,800
Other (Baby Food Dried, Paste)	2016 2015 2016 2015 2016			<b>4,067</b> 4,263 <b>1,271</b> 921 <b>1,784</b>	\$ \$ \$ \$	1,145 1,107 260 238	\$ \$ \$ \$	<b>4,656,700 4,719,100 213,200</b> 219,200 <b>2,140,800</b> 2,218,100
Other (Baby Food Dried, Paste) Bosc (2)	2016 2015 2016 2015 2016 2015 2016	91 <b>61</b>	20.6 <b>11.4</b>	4,067 4,263 1,271 921 1,784 1,875	\$ \$ \$ \$ \$	1,145 1,107 260 238 1,200 1,183 1,490	\$ \$ \$ \$ \$ \$ \$ \$	4,656,700 4,719,100 213,200 219,200 2,140,800 2,218,100 1,036,146
Other (Baby Food Dried, Paste) Bosc (2) Red (2)	2016 2015 2016 2015 2016 2015 2016 2015	91 <b>61</b> 61	20.6 <b>11.4</b>	4,067 4,263 1,271 921 1,784 1,875	\$ \$ \$ \$ \$	1,145 1,107 260 238 1,200 1,183 1,490	\$ \$ \$ \$ \$ \$ \$ \$ \$	4,656,700 4,719,100 213,200 219,200 2,140,800 2,218,100 1,036,146 1,372,900
Other (Baby Food Dried, Paste) Bosc (2) Red (2)	2016 2015 2016 2015 2016 2015 2016 2015 2016	91 <b>61</b> 61 <b>249</b>	20.6 <b>11.4</b>	4,067 4,263 1,271 921 1,784 1,875	\$ \$ \$ \$ \$	1,145 1,107 260 238 1,200 1,183 1,490	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,656,700 4,719,100 213,200 219,200 2,140,800 2,218,100 1,036,146 1,372,900 900,000

<sup>(1)</sup> Does not include misc./other pears. See (3)

Some Values throughout this report may not compute exactly due to computational rounding.

<sup>(2)</sup> The fresh values listed for pears are FOB values. The actual average prices paid per ton to the growers (farm gate values)

for 2016 were: Bartlett \$443, Bosc \$525, and Reds \$500.

for 2015 were: Bartlett \$439, Bosc \$534, and Reds \$575.

<sup>(3)</sup> Miscellaneous includes berries, cherries, chestnuts, olives, other pears, guava, peaches, persimmons, table grapes pistachios and walnuts

<sup>(4)</sup> Weighted average

# FRUIT, NUT, AND GRAPEVINE ACREAGE

CROP	ACRES BEARING	ACRES NON-BEARING	TOTAL
APPLES	216	0	216
WINE GRAPES, TOTAL	16,375	875	17,250
Red White	10,708 5,667	456 419	11,164 6,086
OLIVES	115	5	120
PEARS, TOTAL	1,324	0	1,324
Bartlett Red Bosc Other	1,153 61 91 19	0 0 0 0	1,153 61 91 19
WALNUTS, ENGLISH	30	1	31
MISCELLANEOUS*	85	0	85
TOTALS	18,145	881	19,026

<sup>\*</sup>Miscellaneous includes berries, cherries, chestnuts, guava, peaches, persimmons, pistachios, plums, and table grapes.



LIVESTOCK INVENTORIES					
COMMODITY	2016	2015			
All Cattle and Calves	16,800	17,000			
Sheep and Lambs, all	10,000	10,200			
Hogs and Pigs	850	950			
Other Livestock*	4,400	4,685			

<sup>\*</sup>Other Livestock includes goats, bison, llama, poultry and rabbits

# LIVESTOCK PRODUCTION

COMMODITY	YEAR	NO. OF HEAD	TOTAL CWT** LIVE WT.	\$ PER	\$ VALUES
CATTLE AND CALVES	<b>2016</b> 2015	<b>8,100</b> 8,300	•	<b>\$182</b> \$208	<b>\$8,845,200</b> \$10,703,700
SHEEP AND LAMBS	<b>2016</b> 2015	<b>4,100</b> 4,250	•	<b>\$148</b> \$139	<b>\$528,360</b> \$536,540
HOGS AND PIGS	<b>2016</b> 2015	<b>600</b> 690	•	<b>\$79</b> \$83	<b>\$104,300</b> \$101,900
MISCELLANEOUS*	<b>2016</b> 2015				<b>\$600,000</b> \$650,000
TOTALS	<b>2016</b> 2015				<b>\$10,077,860</b> \$11,992,140

<sup>\*</sup>Miscellaneous includes goats, pigeons, poultry, rabbits, turkeys, bison and aquaculture (fish farms).

<sup>\*\*</sup>CWT= 100 lbs.





# LIVESTOCK AND POULTRY PRODUCTS

COMMODITY	YEAR	PRODUCTION IN LBS.	PER UNIT	\$ VALUE
MILK	<b>2016</b> 2015	<b>253,593 CWT.</b> 218,662 CWT.	<b>\$15.98</b> \$18.14	<b>\$3,732,816</b> \$3,966,500
WOOL	<b>2016</b> 2015	<b>35,000 LB.</b> 34,200 LB.	<b>\$1.50</b> \$1.55	<b>\$52,500</b> \$53,000
MISCELLANEOUS*	<b>2016</b> 2015			<b>\$1,350,000</b> \$1,500,000
TOTALS	<b>2016</b> 2015			<b>\$5,135,316</b> \$5,519,500

<sup>\*</sup>Miscellaneous includes apiary, eggs, emus, cheese, manure, and ostriches.

# **NURSERY PRODUCTION**

COMMODITY	YEAR	GREENHOUSE SQUARE FEET	FIELD ACRES	\$ VALUES
Nursery*	<b>2016</b> 2015	<b>62,000</b> 100,600	<b>23</b> 28	<b>\$1,208,175</b> \$1,560,000
Christmas Trees	<b>2016</b> 2015	N/A N/A	N/A N/A	<b>\$17,400</b> \$17,300
TOTALS	<b>2016</b> 2015	<b>62,000</b> 100,600	<b>23</b> 28	<b>\$1,225,575</b> \$1,577,300

<sup>\*</sup>Includes turf and cut flowers



# **VEGETABLE CROPS**

	YEAR	ACRES	\$ VALUES
Miscellaneous Vegetables*	2016	340	\$1,115,000
-	2015	340	\$1,150,000

<sup>\*</sup>Includes beans, sweet corn, garlic, herbs, melons, peas, potatoes, squash, tomatoes, etc.

FIELD CROPS							
COMMODITY	YEAR	ACRES	YIELD/ ACRE	TOTAL YIELD	PER AUM	\$ VALUES	
IRRIGATED PASTURE	<b>2016</b> 2015	<b>3,500</b> 3,500	<b>9.00 AUM*</b> 9.00 AUM*	<b>31,500</b> 31,500	<b>\$27.00</b> \$26.00	<b>\$850,500</b> \$819,000	
PASTURE, other (grassland, coast bench)	<b>2016</b> 2015	<b>363,000</b> 363,000	<b>1.03 AUM*</b> 1.01 AUM*	<b>373,890</b> 366,630	<b>\$14.00</b> \$13.50	<b>\$5,234,500</b> \$4,949,500	
RANGE	<b>2016</b> 2015	<b>355,000</b> 355,000	<b>.67 AUM*</b> .65 AUM*	<b>237,850</b> 230,750	<b>\$12.50</b> \$12.00	<b>\$2,937,200</b> \$2,769,000	
MISCELLANEOUS**	<b>2016</b> 2015					<b>\$2,700,000</b> \$2,600,000	
TOTALS	<b>2016</b> 2015					<b>\$11,722,200</b> \$11,137,500	

<sup>\*</sup>AUM means Animal Unit Month (food required to feed a 1,000 pound steer for one month).

<sup>\*\*</sup>Miscellaneous includes alfalfa, barley, beans, corn, hay and oats.

#### FOREST PRODUCTS

TIMBER	2016	2015	
Log Production (board feet)	106,727,000	121,701,000	
Total Stumpage Value, net	\$39,342,167	\$41,151,000	
Total Value at Mill, gross	\$76,696,600	\$83,730,300	

- 1) Calendar year 2016 showed a decrease (Approx. 12%) in timber harvest volume when compared to 2015.
- 2) The average price for stumpage based on the information provided by the Board of Equalization is approximately \$368/mbf for reported timber harvested in Mendocino County.
- 3) Stumpage values were slightly higher \$368/mbf for 2016 compared to \$338/mbf for 2015.
- 4) The combined value of delivered value at the mill includes both stumpage (\$368/mbf) and logging and hauling costs (approx. \$350/mbf) for a total value of \$718/mbf = \$76,696,617.
- 5) Mendocino County produced approximately 11% of the total timber produced in the state in 2016.
- 6) The State's reported total timber harvest volume for 2016 = 1,502,874 mbf. Compared to 2015 (1,590,743 mbf) represents roughly a .5% decrease in total state harvest volume.
- 7) Mendocino County ranked 4th in the state in timber volumes for 2016. The top ranking counties in 2016

Data based on information from Gregory A. Giusti, U.C. Cooperative Extension.

### 10 YEAR COMPARISON (LOG PRODUCTION)

YEAR	Log Production (Board Feet)	Value at Mill (Gross)
2016	106,727,000	\$76,696,600
2015	121,701,000	\$83,730,300
2014	115,197,000	\$74,980,000
2013	111,574,000	\$66,051,800
2012	121,850,000	\$71,587,951
2011	89,795,000	\$59,085,110
2010	94,724,000	\$57,673,418
2009	43,801,000	\$25,448,400
2008	92,652,000	\$67,004,000
2007	103,031,000	\$74,594,400



# SUSTAINABLE AGRICULTURE ORGANIC ACRES

	0110711107101120	
CROPS		ACRES
Wine grapes		3,786
Fruits & Nuts	LICDA	305
Vegetables	( USDA )	35
Herbs	ORGANIC	14
Pasture/Forage/Grain		10,475
Nursery & Cut Flowers		19
	TOTAL	14,634

### **PEST EXCLUSION**

### **Parcel Post & Truck Shipment Inspections**

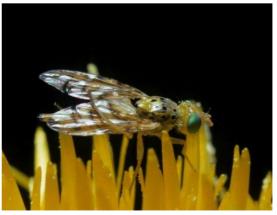
SHIPMENTS INSPECTED	<b>EXOTIC PESTS INTERCEPTED</b>	SHIPMENTS REJECTED
1,459	3	6

### **BIOLOGICAL CONTROL**

BIO-CONTROL AGENT	SCOPE OF PROGRAM
Bull Thistle Gall Fly	3 Sites
Gorse Weevil	Generally Distributed
Gorse Spider Mite	Generally Distributed
	Widely Distributed
*Misc Klamath Weed Beetles	Widely Distributed
Klamath Weed Root Borers	Widely Distributed
Puncture Vine Seed Weevil	Generally Distributed
Puncture Vine Stem Weevil	Generally Distributed
Tansy Ragwort Cinnabar Moth	Established
Tansy Ragwort Flea Beetle	Established
Yellow Starthistle Seed Head Weevil	Widely Distributed
Yellow Starthistle Gall Forming Fly	Widely Distributed
Yellow Starthistle Hairy Weevil	Generally Distributed
Yellow Starthistle Peacock Fly	Widely Distributed

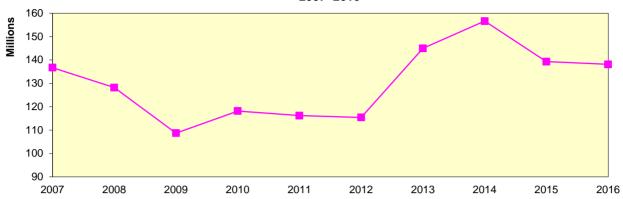


Gorse Seed Weevil Image by George Markin, USDA Forest Service, Bugwood.org



False Peacock Fly Image by Mark Schwarzlander, University of Idaho, Bugwood.org

# VALUE OF MENDOCINO COUNTY AGRICULTURE (EXCLUDING TIMBER) 2007- 2016



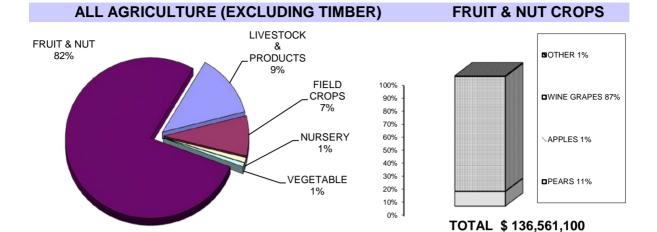
# **MILLION DOLLAR CROPS**

WINE GRAPES	\$ 120,251,300
TIMBER	\$ 76,696,600
BARTLETT PEARS	\$ 14,894,400
CATTLE & CALVES	\$ 8,845,200
PASTURE	\$ 5,234,500
MILK	\$ 3,732,816
NURSERY	\$ 1,225,600

<sup>\*</sup>Miscellaneous includes berries, cherries, chestnuts, guava, peaches, persimmons, pistachios, plums, and tal



### SHARES OF AGRICULTURAL VALUE





### **SUMMARY OF PRODUCTION**

COMMODITY	2016	2015
FRUITS AND NUTS	\$ 136,561,100	\$ 106,933,400
LIVESTOCK PRODUCTION	\$ 10,077,900	\$ 11,792,400
LIVESTOCK AND POULTRY PRODUCTS	\$ 5,135,300	\$ 5,519,500
NURSERY PRODUCTION	\$ 1,225,600	\$ 1,577,300
VEGETABLE CROPS	\$ 1,115,000	\$ 1,150,000
FIELD CROPS	\$ 11,722,200	\$ 11,137,500
FOREST PRODUCTS	\$ 76,696,600	\$ 83,730,300
TOTALS	\$ 242,533,700	\$ 221,840,400

SUPPLEMENT TO CROP REPORT: COMMERCIAL FISH CATCH					
COMMODITY	TOTAL LBS	BS TOTAL V.			
CRAB, DUNGENESS	858,307	\$	2,714,846		
SABLEFISH	856,921	\$	1,539,279		
SALMON, CHINOOK	165,093	\$	1,459,626		
SEA URCHIN, RED	546,918	\$	550,634		
SOLE, DOVER	754,539	\$	338,790		
SOLE, PETRALE	154,366	\$	218,395		
THORNYHEAD, LONGSPINE	364,225	\$	149,300		
THORNYHEAD, SHORTSPINE	113,715	\$	133,683		
LINGCOD	59,386	\$	111,459		
CABEZON	11,365	\$	59,637		
MICELLANEOUS	370,435	\$	388,918		
TOTALS	4,255,270	\$	7,664,567		

I table grapes.



# COMMERCIAL FISH CATCH TEN YEAR VALUE COMPARISON

YEAR	POUNDS	VALUE
2016	4,255,270	\$ 7,664,567
2015	6,626,041	\$ 11,174,296
2014	8,857,427	\$ 14,356,515
2013	10,278,045	\$ 17,280,900
2012	8,884,029	\$ 15,680,257
2011	8,187,209	\$ 12,438,515
2010	7,784,183	\$ 7,691,243
2009	8,172,353	\$ 7,434,164
2008	7,203,296	\$ 7,112,954
2007	5,931,839	\$ 7,038,220

Source - State of California Department of Fish and Game All figures are rounded - figures are preliminary

### UKIAH 100 YEAR RAINFALL DATA (FROM UKIAH FIRE DEPARTMENT RECORDS)

<u>TOTAL</u>	SEASON	TOTAL		<b>SEASON</b>	<u>TOTAL</u>
49.28	1954-55	25.63		1994-95	58.88
34.80	1955-56	51.09		1995-96	44.10
30.23	1956-57	32.36		1996-97	39.07
23.43	1957-58	58.87		1997-98	63.95
37.23	1958-59	26.42		1998-99	34.77
19.05	1959-60	32.60		1999-00	33.81
47.94	1960-61	34.89		2000-01	26.68
28.74	1961-62	31.46		2001-02	31.74
30.35	1962-63	44.45		2002-03	49.70
16.19	1963-64	24.96		2003-04	38.99
47.44	1964-65	50.84		2004-05	41.46
26.33	1965-66	35.46		2005-06	60.39
47.32	1966-67	43.16		2006-07	26.15
34.94	1967-68	32.95		2007-08	31.64
24.44	1968-69	51.28		2008-09	22.68
31.08	1969-70	48.71		2009-10	40.51
20.06	1970-71	38.31		2010-11	42.78
27.67	1971-72	25.61		2011-12	23.50
24.71	1972-73	42.09		2012-13	24.05
25.21	1973-74	57.09	*	2013-14	28.86
33.05	1974-75	38.60		2014-15	26.75
37.83	1975-76	18.75		2015-16	35.05
29.24	1976-77	14.20	·		
	1977-78	53.66		-25	
22.86	1978-79	30.23	201		
41.01	1979-80	44.79	1000		
56.92	1980-81	26.82			17
48.21	1981-82	55.82			The state of
40.41	1982-83	70.19	1		
26.19	1983-84	43.76	7567		
31.74	1984-85	27.40	1,000		
36.11	1985-86	48.68	1		
25.90	1986-87	25.25	No.		
32.93	1987-88	30.22		1-11-	1 - 1
27.53	1988-89	31.48	- 1	11717	01.1401610
29.75	1989-90	26.91	A		1 . 4
42.28	1990-91	26.00	ν,	1 0 0	0 1 0 1
47.74	1991-92	31.38	. 1	'. A A	V
45.06	1992-93	50.49	4	1 9 9	'
35.74	1993-94	23.73		0	
	49.28 34.80 30.23 23.43 37.23 19.05 47.94 28.74 30.35 16.19 47.44 26.33 47.32 34.94 24.44 31.08 20.06 27.67 24.71 25.21 33.05 37.83 29.24  22.86 41.01 56.92 48.21 40.41 26.19 31.74 36.11 25.90 32.93 27.53 29.75 42.28 47.74	49.28       1954-55         34.80       1955-56         30.23       1956-57         23.43       1957-58         37.23       1958-59         19.05       1959-60         47.94       1960-61         28.74       1961-62         30.35       1962-63         16.19       1963-64         47.44       1964-65         26.33       1965-66         47.32       1966-67         34.94       1968-69         31.08       1969-70         20.06       1970-71         27.67       1971-72         24.71       1972-73         25.21       1973-74         33.05       1974-75         37.83       1975-76         29.24       1976-77         1977-78       1977-78         22.86       1978-79         41.01       1979-80         56.92       1980-81         48.21       1981-82         40.41       1982-83         26.19       1983-84         31.74       1984-85         36.11       1985-86         25.90       1986-87         <	49.28       1954-55       25.63         34.80       1955-56       51.09         30.23       1956-57       32.36         23.43       1957-58       58.87         37.23       1958-59       26.42         19.05       1959-60       32.60         47.94       1960-61       34.89         28.74       1961-62       31.46         30.35       1962-63       44.45         16.19       1963-64       24.96         47.44       1964-65       50.84         26.33       1965-66       35.46         47.32       1966-67       43.16         34.94       1967-68       32.95         24.44       1968-69       51.28         31.08       1969-70       48.71         20.06       1970-71       38.31         27.67       1971-72       25.61         24.71       1972-73       42.09         25.21       1973-74       57.09         33.05       1974-75       38.60         37.83       1975-76       18.75         29.24       1976-77       14.20         1977-78       53.66         22.86 <td< td=""><td>49.28       1954-55       25.63         34.80       1955-56       51.09         30.23       1956-57       32.36         23.43       1957-58       58.87         37.23       1958-59       26.42         19.05       1959-60       32.60         47.94       1960-61       34.89         28.74       1961-62       31.46         30.35       1962-63       44.45         16.19       1963-64       24.96         47.44       1964-65       50.84         26.33       1965-66       35.46         47.32       1966-67       43.16         34.94       1967-68       32.95         24.44       1968-69       51.28         31.08       1969-70       48.71         20.06       1970-71       38.31         27.67       1971-72       25.61         24.71       1972-73       42.09         25.21       1973-74       57.09         33.05       1974-75       38.60         37.83       1975-76       18.75         29.24       1976-77       14.20         1977-78       53.66         22.86       <td< td=""><td>49.28       1954-55       25.63       1994-95         34.80       1955-56       51.09       1995-96         30.23       1956-57       32.36       1996-97         23.43       1957-58       58.87       1997-98         37.23       1958-59       26.42       1998-99         19.05       1959-60       32.60       1999-00         47.94       1960-61       34.89       2000-01         28.74       1961-62       31.46       2001-02         30.35       1962-63       44.45       2002-03         16.19       1963-64       24.96       2003-04         47.44       1964-65       50.84       2004-05         26.33       1965-66       35.46       2005-06         47.32       1966-67       43.16       2006-07         34.94       1967-68       32.95       2007-08         24.44       1968-69       51.28       2008-09         31.08       1969-70       48.71       2009-10         20.06       1970-71       38.31       2010-11         27.67       1971-72       25.61       2011-12         24.71       1972-73       42.09       2012-13</td></td<></td></td<>	49.28       1954-55       25.63         34.80       1955-56       51.09         30.23       1956-57       32.36         23.43       1957-58       58.87         37.23       1958-59       26.42         19.05       1959-60       32.60         47.94       1960-61       34.89         28.74       1961-62       31.46         30.35       1962-63       44.45         16.19       1963-64       24.96         47.44       1964-65       50.84         26.33       1965-66       35.46         47.32       1966-67       43.16         34.94       1967-68       32.95         24.44       1968-69       51.28         31.08       1969-70       48.71         20.06       1970-71       38.31         27.67       1971-72       25.61         24.71       1972-73       42.09         25.21       1973-74       57.09         33.05       1974-75       38.60         37.83       1975-76       18.75         29.24       1976-77       14.20         1977-78       53.66         22.86 <td< td=""><td>49.28       1954-55       25.63       1994-95         34.80       1955-56       51.09       1995-96         30.23       1956-57       32.36       1996-97         23.43       1957-58       58.87       1997-98         37.23       1958-59       26.42       1998-99         19.05       1959-60       32.60       1999-00         47.94       1960-61       34.89       2000-01         28.74       1961-62       31.46       2001-02         30.35       1962-63       44.45       2002-03         16.19       1963-64       24.96       2003-04         47.44       1964-65       50.84       2004-05         26.33       1965-66       35.46       2005-06         47.32       1966-67       43.16       2006-07         34.94       1967-68       32.95       2007-08         24.44       1968-69       51.28       2008-09         31.08       1969-70       48.71       2009-10         20.06       1970-71       38.31       2010-11         27.67       1971-72       25.61       2011-12         24.71       1972-73       42.09       2012-13</td></td<>	49.28       1954-55       25.63       1994-95         34.80       1955-56       51.09       1995-96         30.23       1956-57       32.36       1996-97         23.43       1957-58       58.87       1997-98         37.23       1958-59       26.42       1998-99         19.05       1959-60       32.60       1999-00         47.94       1960-61       34.89       2000-01         28.74       1961-62       31.46       2001-02         30.35       1962-63       44.45       2002-03         16.19       1963-64       24.96       2003-04         47.44       1964-65       50.84       2004-05         26.33       1965-66       35.46       2005-06         47.32       1966-67       43.16       2006-07         34.94       1967-68       32.95       2007-08         24.44       1968-69       51.28       2008-09         31.08       1969-70       48.71       2009-10         20.06       1970-71       38.31       2010-11         27.67       1971-72       25.61       2011-12         24.71       1972-73       42.09       2012-13

### **FISCAL YEAR DATA**

<sup>\*</sup>Starting water year 2013-2014 (October 1 - September 30), data source changed from Ukiah Fire Department records to Ukiah Municipal Airport readings.

### **FIVE YEAR VALUE COMPARISON**

### \*\*ALL COMMODITIES\*\*

# LIVESTOCK

			AND				
	FRUIT/	LIVESTOCK	POULTRY	NURSERY	VEG	FIELD	TOTAL
YEAR	NUTS	PRODUCTION	PRODUCTS	PROD.	PROD.	CROPS	
2016	\$ 136,561,100	\$ 10,077,900	\$ 5,135,300	\$ 1,225,600	\$ 1,115,000	\$ 11,722,200	\$ 165,837,100
2015	\$ 106,933,400	\$ 11,792,400	\$ 5,519,500	\$ 1,577,300	\$ 1,150,000	\$ 11,137,500	\$ 138,110,100
2014	\$ 106,699,000	\$ 13,245,800	\$ 6,204,600	\$ 1,380,000	\$ 1,252,000	\$ 10,514,500	\$ 139,295,900
2013	\$ 127,883,400	\$ 9,962,700	\$ 5,299,400	\$ 1,457,600	\$ 1,200,000	\$ 10,828,300	\$ 156,631,400
2012	\$ 116,328,000	\$ 9,750,700	\$ 5,523,700	\$ 1,626,900	\$ 900,000	\$ 10,833,400	\$ 144,962,700





# **TOP TEN GRAPE VARIETY VALUES**

VARIETY	Acres Bearing	Acres Total	TONS	VALUE PER TON	TOTAL VALUE	
Chardonnay	4,345	4,719	30,151	\$1,266.89	\$38,198,000	
Pinot Noir	2,611	2,720	9,758	\$2,997.15	\$29,246,190	
Cabernet Sauvignon	2,598	2,892	10,865	\$1,923.71	\$20,901,109	
Zinfandel	1,843	1,861	6,175	\$1,525.40	\$9,419,345	
Merlot	1,412	1,412	5,968	\$1,192.42	\$7,116,363	
Sauvignon Blanc	656	689	4,093	\$1,270.91	\$5,201,835	
Petite Sirah	573	584	2,784	\$1,722.37	\$4,795,078	
Syrah	658	658	2,177	\$1,348.68	\$2,936,076	
Carignane	356	356	1,014	\$1,310.41	\$1,328,756	
Gewurtzraminer	162	168	543	\$1,725.10	\$936,729	

